

**TIMBER INDUSTRY DEVELOPMENT DIVISION
REPORT ON EXPORT OF WOOD PRODUCTS – DECEMBER 2003**

A Total amount of Euro 12,428,278 was realized from a volume of 35,605m³ of wood products exported in December 2003.

The corresponding figures for December 2002 were Euro 14,035,356 and 35,683m³ respectively.

In the year 2003, export of wood products stood at Euro 162,992,783 and 444,388m³, indicating decreases of 11.11% in value and 5.94% in volume over the same period last year.

Table:1.1

EARNINGS AND VOLUMES OF WOOD PRODUCTS EXPORTS: JAN- DEC 2002/JAN- DEC 2003

PRODUCTS	JAN-DEC 2002	JAN-DEC 2003	%	JAN- DEC 2002	JAN-DEC 2003	%
	Vol (M3)	Vol (M3)	Change	Val (EURO)	Val (EURO)	Change
LUMBER						
Kiln Dried	116,977	118,400	1.22	42,843,374	41,793,491	-2.45
Air Dried	90,352	80,512	-10.89	32,433,873	26,639,112	-17.87
Lumber (Overland)	44	-		5,816		-
Plywood (Overland)	-	13,059			3,363,698	-
Boules (KD)	1,120	1,066	-4.82	457,486	428,469	-6.34
Boules (AD)	9,382	9,595	2.27	2,876,237	3,302,541	14.82
Veneers/Plywood						
Sliced Veneer	34,295	32,314	-5.78	30,513,585	27,152,458	-11.02
Rotary Veneer	81,938	74,949	-8.53	20,690,263	17,901,566	-13.48
Curls Veneer	370	313	-15.41	3,644,106	2,752,439	-24.47
Curls Board	-	68			13,746	
Layons	131	134	2.29	156,585	163,377	4.34
Plywood	75,194	66,615	-11.41	18,517,395	16,376,864	-11.56
Others						
Mouldings	54,471	39,508	-27.47	20,271,496	14,800,319	-26.99
Parquet/Floorings	3,449	3,718	7.80	2,947,791	3,085,091	4.66
Furniture Parts	2,880	2,183	-31.10	6,972,421	4,186,107	-39.96
Profile Boards	425	153	-64.00	248,079	72,298	-71.66
Flush Doors	19	-		13,862		
Dowels	1,263	1,320	4.51	735,036	779,874	6.10
Broomsticks	19	55	189.47	8,980	28,506	217.44
Sleepers	98	425	333.67	29,451	152,827	418.92
Total	472,427	444,388	-5.94	183,365,836	162,992,783	-11.11

JAN-DEC 2002

Volume 472,427M³

Value: EURO 183,365,836

JAN- DEC 2003

444,388M³

EURO 162,992,783

% Change

-5.94

-11.11

EXCHANGE RATES

1 EURO = £ 0.71

1 EURO = US\$1.24

Table 1.2

SUMMARY REPORT ON EXPORT PERMITS FOR DEC2003

CUMULATIVE: JAN. - DEC2003

PRODUCT =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
1. LUMBER (KILN DRIED)	8,023.135	2,777,002.58	118,400.278	41,793,490.93
2. SLICED VENEER	3,275.582	2,584,134.32	32,313.906	27,152,457.80
3. LUMBER (AIR DRIED)	7,330.416	2,328,973.05	80,512.277	26,639,111.98
4. PLYWOOD	5,119.634	1,133,919.95	66,615.272	16,376,863.91
5. PROCESSED L/MOULDING	3,589.053	1,075,834.88	39,508.299	14,800,319.01
6. ROTARY VENEER	4,407.925	938,731.73	74,949.324	17,901,565.55
7. (PLYWOOD) OVERLAND	2,335.199	555,915.43	13,059.068	3,363,697.85
8. BOULES (AIR DRIED)	850.956	317,617.48	9,594.972	3,302,541.18
9. FURNITURE PARTS	217.840	233,326.67	2,182.757	4,186,107.27
10. FLOORING	218.333	187,278.03	3,718.157	3,085,091.01
11. CURLS VENEER	22.887	172,034.24	312.780	2,752,439.96
12. DOWELS	72.634	45,104.37	1,320.322	779,874.47
13. BOULES (KILN DRIED)	85.800	41,312.23	1,066.346	428,469.06
14. BROOMSTICKS	35.774	19,525.72	55.086	28,505.80
15. LAYONS	19.921	17,567.18	134.359	163,376.59
16. PROFILE BOARDS			152.891	72,297.67
17. CURLS BOARD			67.509	13,745.69
18. SLEEPERS			425.020	152,827.00
	=====	=====	=====	=====
	35,605.089	12,428,277.86	444,388.309	162,992,782.95
	=====	=====	=====	=====

Table 1.3

LEADING EXPORTERS OF WOOD PRODUCTS - DEC2003

PRODUCT	EXPORTER	VOL (M3)	VAL(EURO)
LUMBER (KILN DRIED)	SAMARTEX TIMB. & PLY.	863.635	445,056.25
SLICED VENEER	LOGS & LUMBER CO. LTD	706.204	519,317.67
LUMBER (AIR DRIED)	OLAM (GH) LIMITED	770.084	280,700.68
PLYWOOD	METROSTAR WOOD PROCESSI	2,498.508	515,931.41
PROCESSED L/MOULDING	PAUL SAGOE SAWMILL	960.243	307,999.74
ROTARY VENEER	AYUM FOREST PRODUCTS LT	841.339	180,526.60
(PLYWOOD) OVERLAND	NAJA DAVID VENEER	2,178.933	523,944.22
BOULES (AIR DRIED)	SAMARTEX TIMB. & PLY.	396.869	162,869.54
FURNITURE PARTS	SCANSTYLE MIM LTD.	157.791	197,364.16
FLOORING	MODERN WOOD TECHNOLOGY	79.427	72,733.51
CURLS VENEER	SAMARTEX TIMB. & PLY.	16.212	141,275.27
DOWELS	BIRIM WOOD COMPLEX	37.580	16,347.30
BOULES (KILN DRIED)	INTEX COMPANY LTD.	54.051	25,755.22
BROOMSTICKS	BIRIM WOOD COMPLEX	35.774	19,525.72
LAYONS	GHANA VENEER PROCESSING	19.921	17,567.18

Table 1.4

LEADING EXPORTERS OF WOOD PRODUCTS - JAN- DEC 2003

PRODUCT	EXPORTER	VOL(M3)	VAL(EURO)
LUMBER (KILN DRIED)	SAMARTEX TIMB. & PLY.	8,232	4,422,556
SLICED VENEER	LOGS & LUMBER CO. LTD	6,934	5,676,589
LUMBER (AIR DRIED)	OLAM (GH) LTD	6,393	2,804,127
PROCESSED L/MOULDING	PAUL SAGOE SAWMILL	11,768	3,749,035
PLYWOOD	METROSTAR WOOD PROC.	23,171	5,278,454
ROTARY VENEER	AYUM FOREST PRODUCTS LTD	11,813	2,805,469
(PLYWOOD) OVERLAND	NAJA DAVID VENEER	12,210	3,164,834
BOULES (AIR DRIED)	SAMARTEX TIMB. & PLY	4,658	1,912,677
CURLS VENEER	SAMARTEX TIM.& PLY	101	1,087,879
FLOORING	MODERN WOOD TECHNOLOGY	1,339	1,083,499
DOWELS	A. G. TIMBERS LTD.	417	234,737
FURNITURE PARTS	SCANSTYLE MIM LTD.	1,912	3,959,016
BOULES (KILN DRIED)	SAMARTEX TIMB.& PLY	503	244,619
LAYONS	GHANA VENEER PROCESSING	110	127,215
CURLS BOARD	SAMARTEX TIMB. & PLY.	12	8,918
BROOMSTICKS	BIRIM WOOD COMPLEX	36	19,526
PROFILE BOARDS	MODERN WOOD TECHNOLOGY	38	13,802
SLEEPERS	JOHN BITAR CO LTD	425	15,827

Table 1.5

**SPECIES EXPORT FROM OVERALL WOOD PRODUCTS:
DECEMBER 2002/DECEMBER 2003**

<i>SPECIES</i>	DEC. 2002		DEC. 2003	
	<i>VOL. (M3)</i>	<i>VAL. (EURO)</i>	<i>VOL. (M3)</i>	<i>VAL. (EURO)</i>
WAWA	8,255.258	2,318,801.84	8,079.304	2,048,272.80
CEIBA	8,913.749	2,055,220.98	9,024.836	1,910,551.86
MAHOGANY	1,865.024	1,727,698.74	1,552.871	1,213,900.79
ASANFINA	2,378.632	1,964,636.75	1,457.325	1,081,737.04
OFRAM	2,689.702	581,550.11	3,325.799	802,523.33
TEAK	2,072.055	1,010,858.35	1,554.167	619,808.01
ODUM	1,053.851	679,230.06	797.876	577,794.58
CHENCHEN	1,256.198	420,367.46	1,833.213	575,992.29
HIANGON	354.191	145,436.26	1,218.061	551,783.38
PAPOA/APA	323.028	215,639.69	801.876	491,963.20
SAPELE	738.699	495,275.80	609.591	428,814.08
KYERE/KOTO	1,095.537	597,356.82	821.749	382,460.19
MAKORE	327.250	206,995.40	501.000	298,607.27
MIXED REDWOOD	353.962	116,402.97	758.497	216,547.10
ESSA	801.241	216,894.18	490.876	135,938.78
EMIRE	351.439	127,007.67	350.205	129,546.89
EDINAM	418.450	170,751.24	207.080	112,825.88
DAHOMA	144.658	34,492.73	445.567	112,031.82
DANTA	409.525	129,379.84	250.244	95,397.24
DENYA	149.330	57,773.14	280.736	91,798.19
OTIE	430.757	123,826.43	282.799	84,847.09
CEDRELA	178.696	84,912.59	131.976	56,710.18
KUSIA	116.928	45,173.96	123.101	51,846.78
AFRORMOSIA	19.980	36,041.60	24.624	45,914.12
KAKO/EKKI	179.875	59,445.83	145.565	42,308.60
SUBAHA	82.247	32,240.83	99.093	38,844.45
CANDOLLEI	124.352	50,299.47	65.386	36,590.50
ALBIZIA	-	-	66.328	32,834.57
YAYA	32.197	32,296.33	32.620	25,020.76
AKASA	183.388	126,761.31	25.274	23,645.62
GUAREA	37.286	16,256.75	47.581	23,437.31
HOTROHOTRO/FOTIE	-	-	44.330	21,950.55
WALNUT/LOVOA	25.988	10,678.07	47.030	15,178.78
AVODIRE	35.733	17,286.00	23.050	13,931.32
BLACK HYEDUA	-	-	4.803	8,744.75
UTILE	147.988	103,757.02	14.417	8,688.76
MANSONIA	4.181	5,465.95	12.029	7,249.68
OGEA	-	-	27.150	4,766.06
CANARIUN	-	-	23.012	4,639.52
ENTEDUA	-	-	4.048	2,833.74
POTRODUM	5.635	1,690.50	-	-
GMELINA	109.216	12,385.32	-	-
STERCULIA/W,BIMA	16.893	5,067.90	-	-
Grand Total	35,683.122	14,035,355.89	35,605.089	12,428,277.86

Table 1.6

Major Market of Ghana's Wood Products Exports by volume and Value

Major Market	2002 Jan-Dec		2003 Jan-Dec		2002 Jan-Dec		2003 Jan-Dec	
	Vol(m3) '000'	% of Total vol	Vol(m3) '000'	% of Total vol	Val(Euro) "million"	% of Total val	Val(Euro) "million"	% of Total val
Europe	257.83	54.11	242.45	54.56	110.12	60.06	94.86	58.20
Asia/Far East	54.97	11.54	49.78	11.20	20.71	11.29	19.67	12.06
Africa	47.56	9.98	39.01	8.78	12.33	6.72	11.52	7.07
Middle East	31.19	6.55	30.10	6.77	10.02	5.46	12.00	7.36
America	80.99	16.99	79.02	17.78	27.40	14.94	22.06	13.53
Oceania	3.96	0.83	4.03	0.91	2.78	1.52	2.88	1.77
Total	476.50	100.00	444.39	100.00	183.36	100.00	162.99	100.00

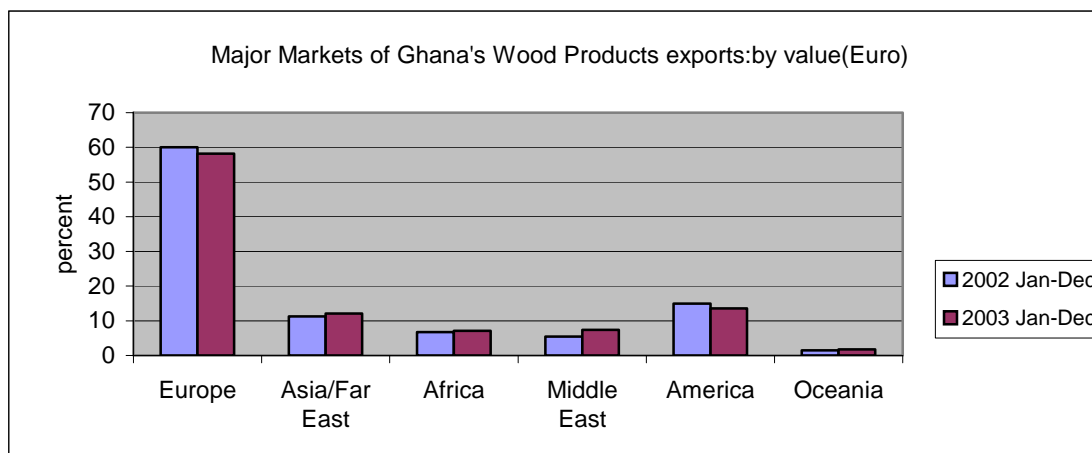
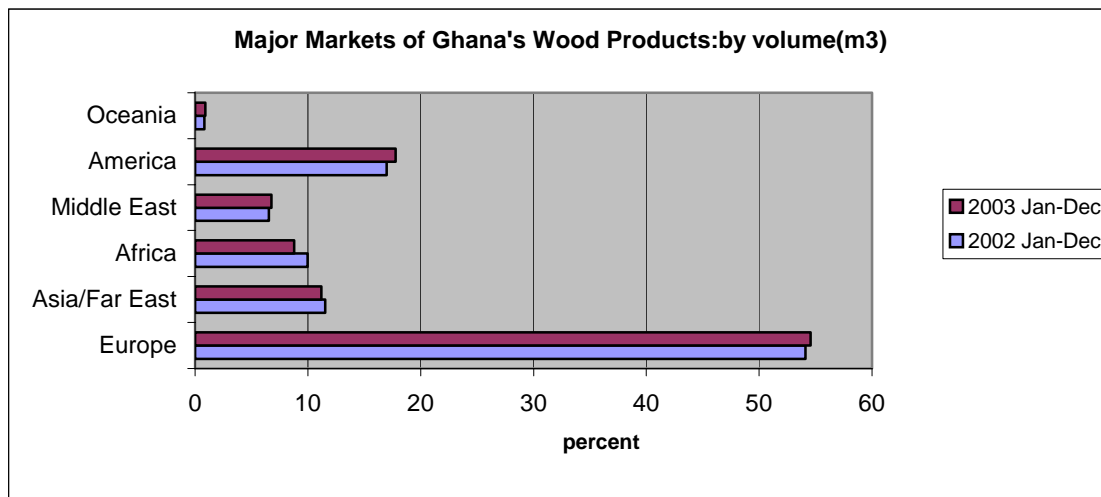


Table 1.7

EXPORT OF WOOD PRODUCTS TO ECOWAS COUNTRIES: JAN – DEC 2002/JAN – DEC 2003

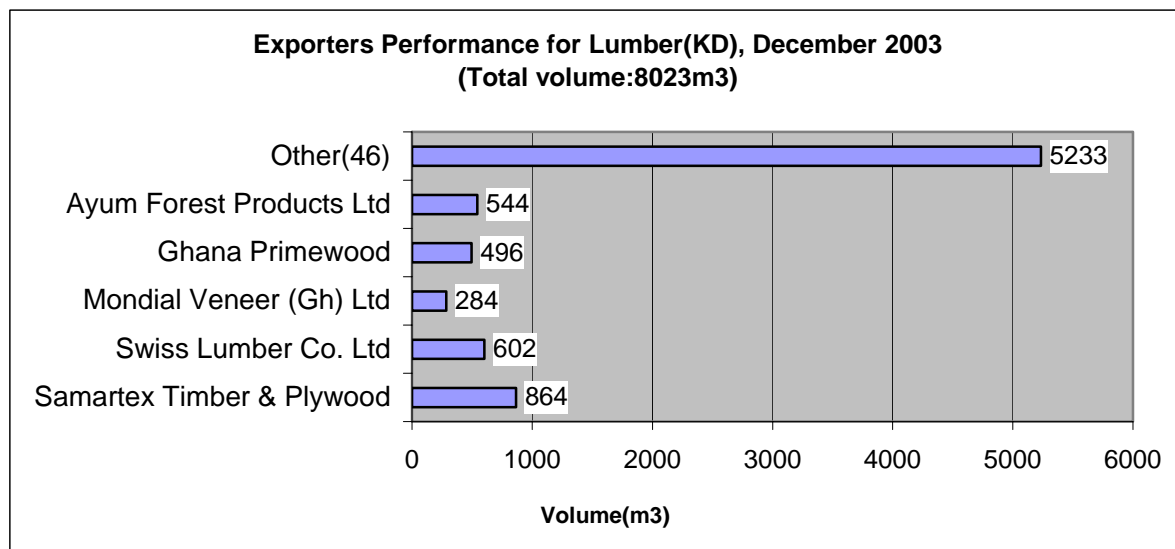
2002			2003				
Country	Jan-Dec Vol (M3)	Val (Euro)	Unit Price	Country	Jan-Dec Vol (M3)	Val (Euro)	Unit Price
Senegal	24,758	6,104,507	247	Senegal	25,400	5,799,414	228
Gambia	2,048	450,878	220	Gambia	2,823	700,830	248
Nigeria	205	58,650	286	Nigeria	17,471	4,729,734	271
Togo	181	45,870	253	-	-	-	-
Niger	-	-	-	Niger	19	2,570	135
Ivory Coast	-	-	-	Ivory Coast	57	28,627	502
Sierra Leone	-	-	-	Sierra Leone	704	119,278	169

ANALYSIS OF SOME SELECTED WOOD PRODUCTS FOR THE MONTH OF DECEMBER 2003

Lumber (KD)

A total volume of 8,023m³ was recorded for Kiln dried lumber export during December 2003. This was accomplished by Fifty one (51) timber-processing firms. There was a decrease of 5.36% over November 2003 total volume. Out of the total volume exported, Samartex Timber & Plywood contributed the biggest volume of 864m³, Swiss Lumber Co. Ltd 602m³, Ayum Forest Products Ltd 544m³, Ghana Primewood 496m³ and Mondial Veneer(Gh) Ltd 284m³. The remaining Forty six (46) firms contributed 5,233 m³. Figure3 indicates the distribution.

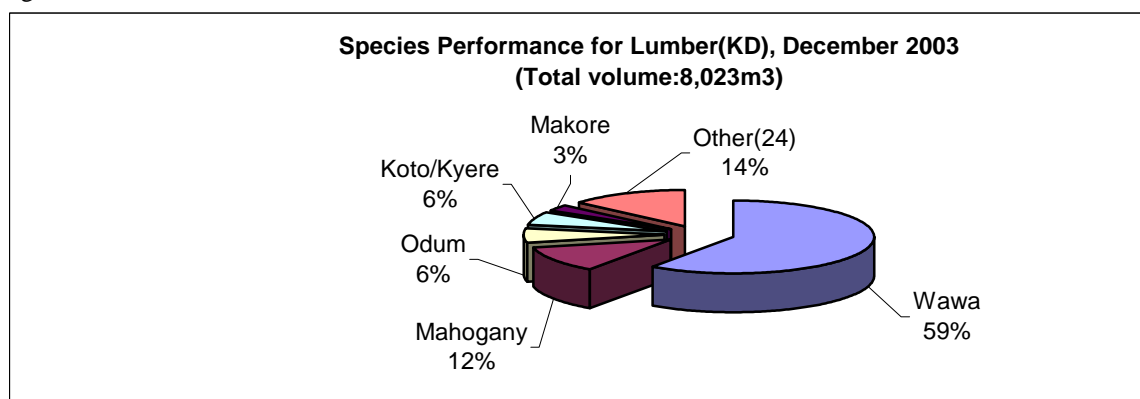
Fig3



Species Performance

Twenty nine (29) species contributed 8,023m³ of the Lumber (KD) export volume for the month under review. Wawa accounted for 59%, Koto/Kyere 6%, Mahogany 12%, Odum 6% and Makore 3%. The remaining twenty four (24) species contributed 14% of the total volume.

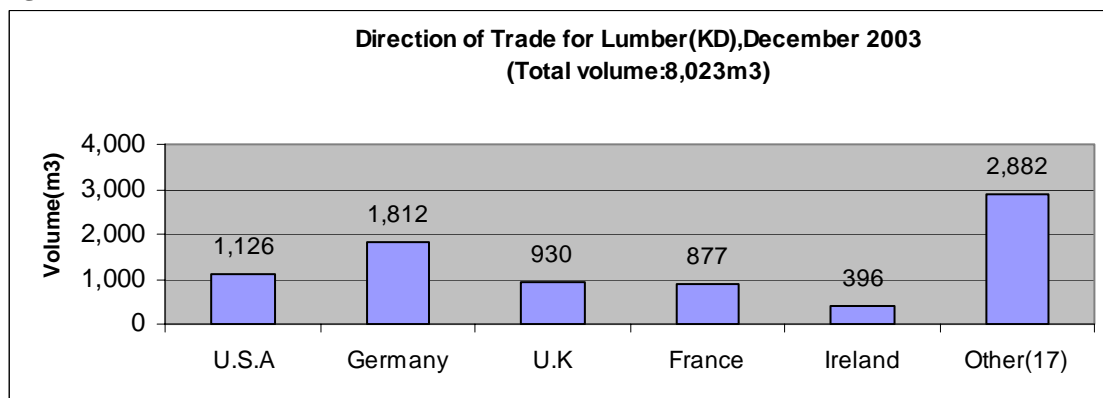
Fig 4



Direction Of Trade

Twenty two (22) countries imported 8,023m³ of lumber (KD) from Ghana during the month of December 2003. Germany recorded 1,812m³, U.K. 930m³, U.S.A 1,126m³, France 877m³ and Ireland 396m³. Seventeen other countries imported 2,882 m³.

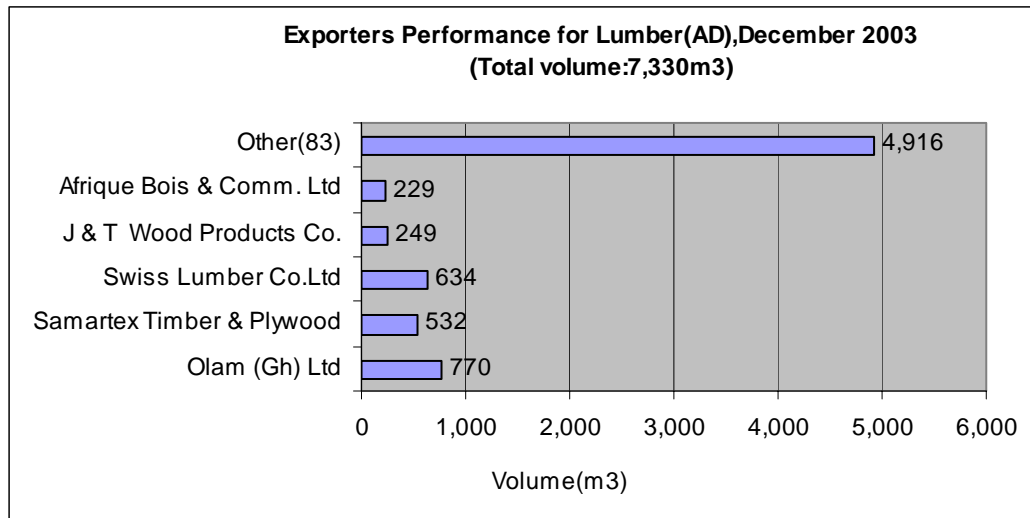
Fig 5



Lumber (Air dried)

A total volume of 7,330m³ of Lumber (AD) was exported by eighty eight (88) firms during the period under review. This showed an increase of 25.34% over the last month's (November) total volume. Olam (Gh) Ltd recorded the biggest volume of 770m³, Swiss Lumber 634m³, Samartex Timber & Plywood 532m³, J & T Wood Products Co. 249m³ and Afrique Bois & Comm. Ltd 229m³. Eighty three other firms together accounted for 4,916m³.

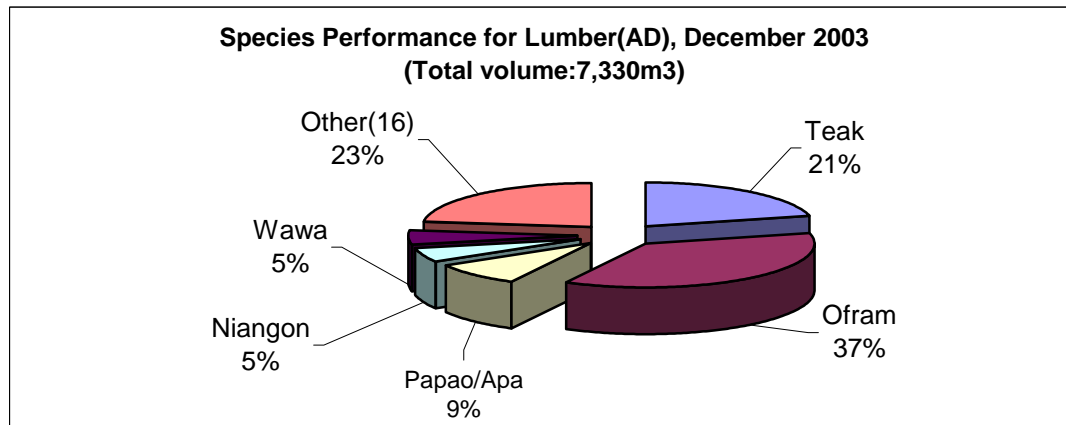
Fig.6



Species Performance

Twenty one (21) Species were recorded for Lumber (AD) export. Ofram contributed 37%, Teak 21%, Papao/Apa 9% Niangon 5%, and Wawa 5%. Sixteen (16) other species accounted for 23% out of the total volume of 7,330m³.

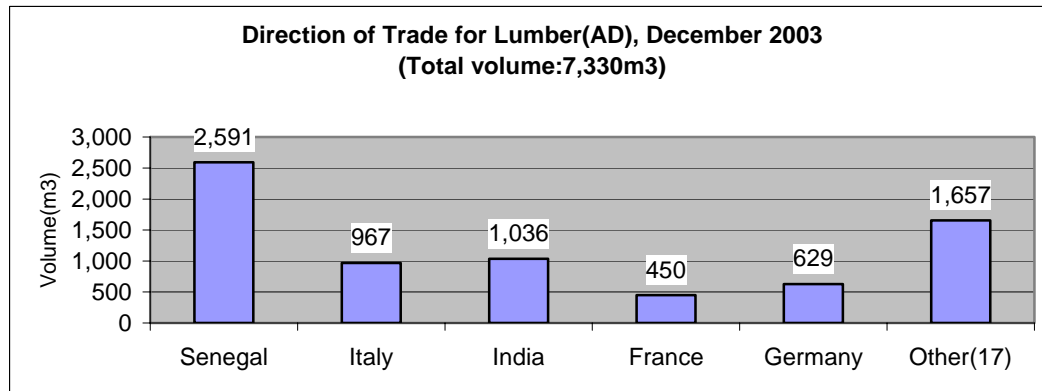
Fig.7



Direction Of Trade

7,330m³ of Lumber (AD) were exported to Twenty two (22) countries during the month of December 2003. Figure 8 below shows the proportion by volume of the five major countries and the Seventeen other destinations.

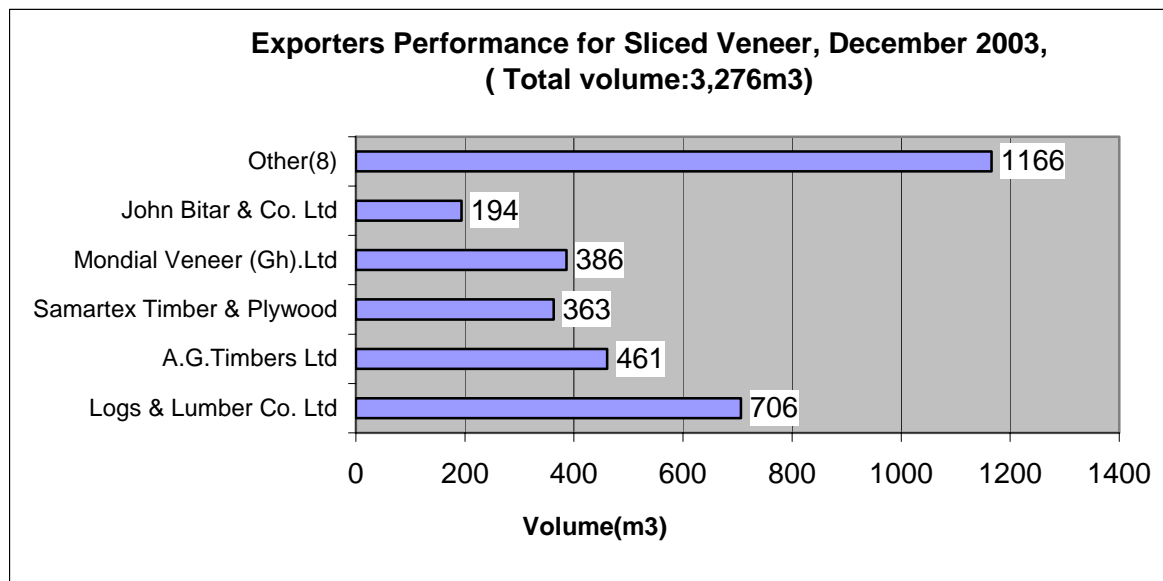
Fig 8



Sliced Veneer

Total volume of Sliced Veneer exported during the month of December 2003 was 3,276 m³. This showed a decrease of 39.17% over November 2003 total volume. Logs & Lumber Co Ltd contributed the biggest volume of 706m³, A.G. Timbers Ltd 461m³, Mondial Veneer (Gh) Ltd 386m³, Samartex Timber & Plywood 363m³ and John Bitar & Co Ltd 194m³. Eight other firms registered 1,166m³.

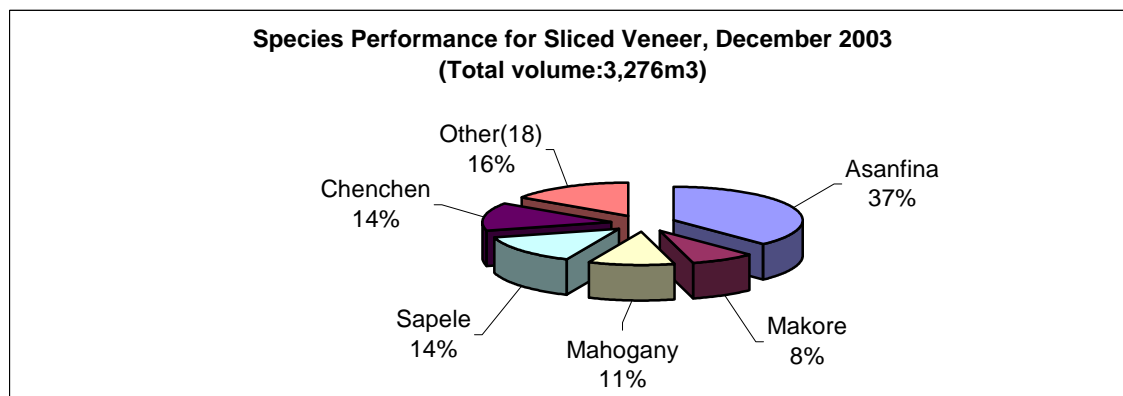
Fig 9



Species Performance

Twenty (23) Species were recorded for the export of 3,276m³ of Sliced Veneer during the month. Asanfina accounted for 37% of the total volume exported. Mahogany contributed 11%, Chenchen 14%, Sapele 14% and Makore 8%. Eighteen (18) other species together accounted for 16%.

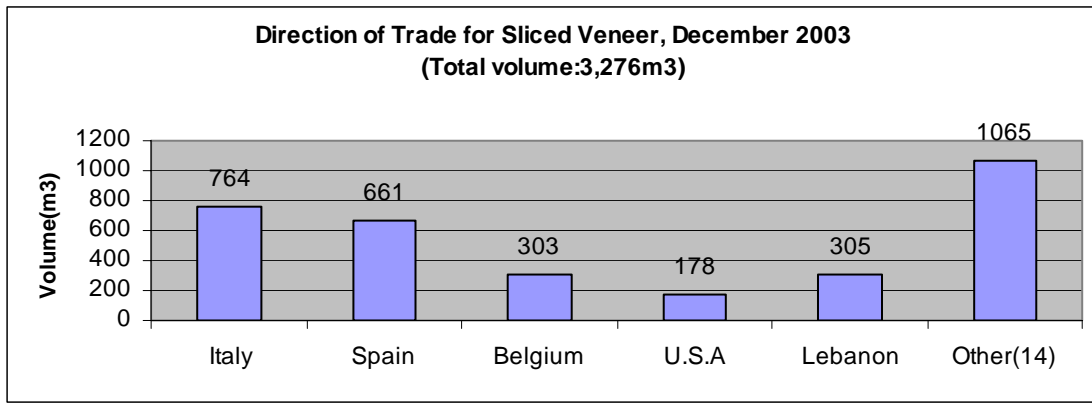
Fig.10



Direction of Trade

Nineteen (19) countries imported a total volume of 3,276 m³ of Sliced Veneer during the period under review. Italy led in the importation of the product by contributing 764m³ during December 2003. Spain recorded 661m³, Belgium 303m³, Lebanon 305m³ and U.S.A 178m³. Fourteen (14) other countries accounted for 1,065m³. Fig 11 below indicates the Direction of Trade for the Product.

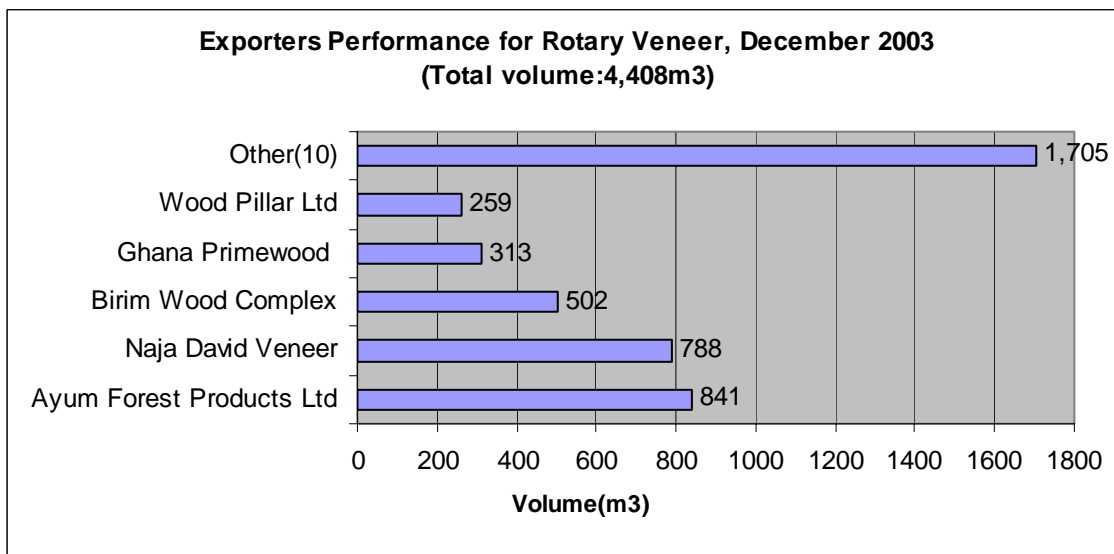
Fig 11



Rotary Veneer

A total volume of 4,408m3 of Rotary Veneer was exported by Fifteen (15) firms during the month of December 2003. A fall of 0.47% over November 2003 total volume. Ayum Forest Products Ltd contributed the biggest volume of 841m3, followed by Naja David Veneer 788m3. Birim Wood Complex 502m3 Ghana Primewood 313m3 and Wood Pillar Ltd 259m3 . Ten (10) other firms together contributed a total volume of 1,705m3.

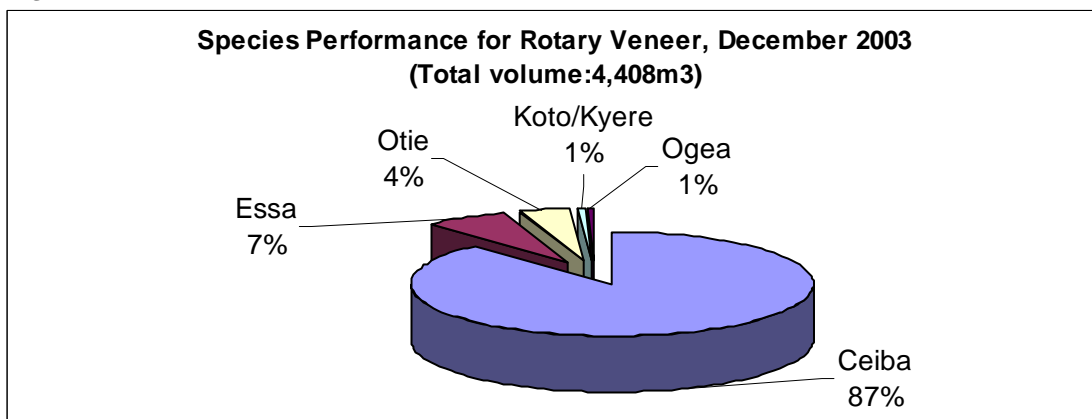
Fig.12



Moving Species

Five (5) species were recorded for Rotary Veneer export for the month of December 2003. Out of the total volume of 4,408m3 exported, Ceiba alone contributed 87%. Essa 7%,Otie 4%,Koto/Kyere 1% and Ogea 1%. Fig.13 below shows the species distribution for Rotary Veneer export for the month.

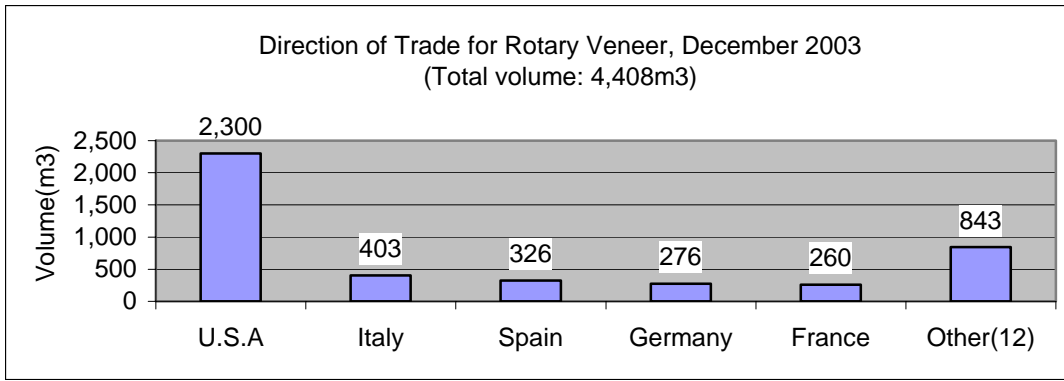
Fig.13



Direction of Trade

Seventeen (17) countries imported a total volume of 4,408m3 of Rotary Veneer during the period under review. U.S.A recorded the biggest volume of 2,300m3. Italy 403m3, Spain 326m3, Germany 276m3 and France 260m3. Twelve (12) other countries imported a total volume of 843m3.

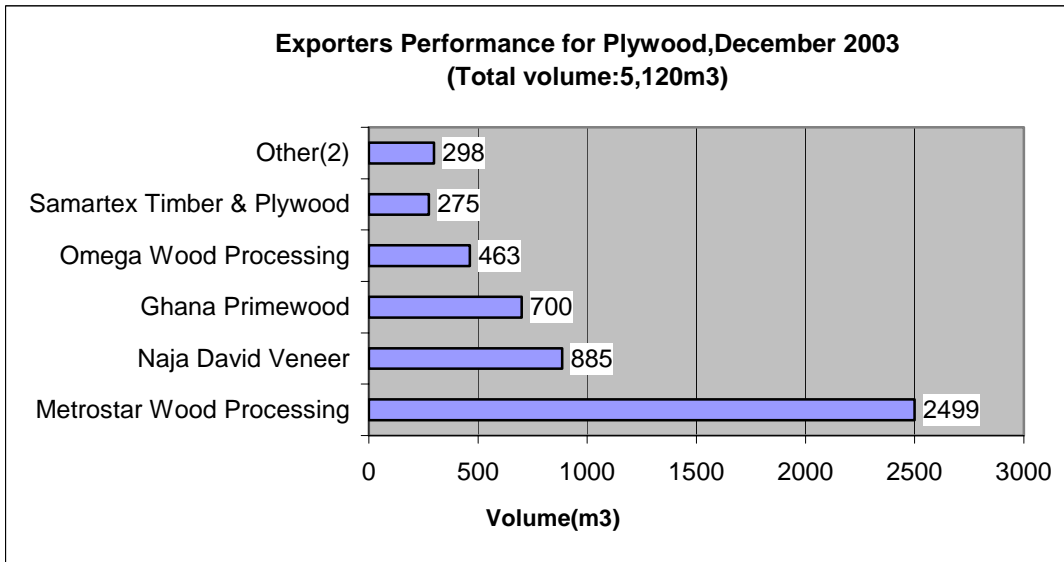
Fig 14



Plywood

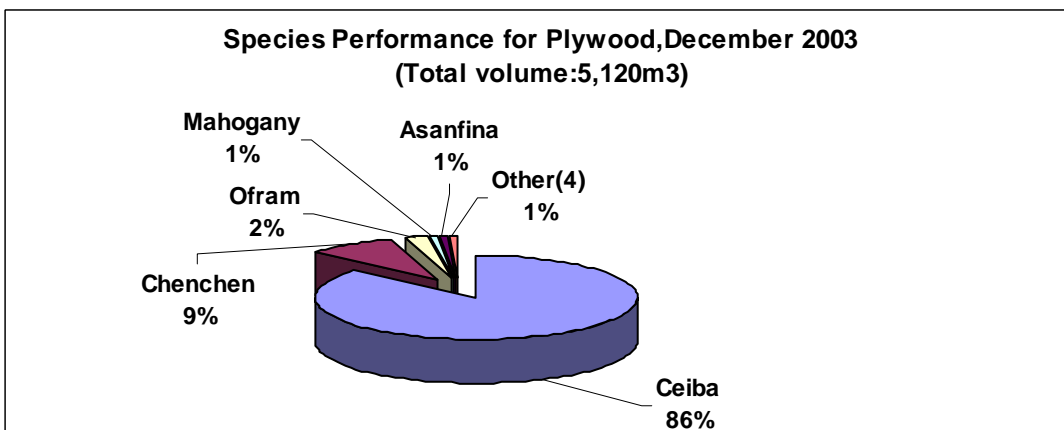
Seven (7) firms exported a total volume of 5,120 m³ of Plywood during December 2003. A rise of 8.36% over November 2003 total export volume. Metrostar Wood Processing exported the biggest volume of 2,499m³, followed by Naja David Veneer 885m³, Ghana Primewood 700m³, Omega Wood Processing 463m³ and Samartex Timber & Plywood 275m³. Two(2) other firms recorded 298m³.

Fig 15



Moving Species.

Ceiba recorded 86% out of the total volume of 5,120m³ of plywood exported in December 2003. Chenchen contributed 9%, Ofram 2%, Asanfina 1% and Mahogany 1%. Four other species contributed 1%.

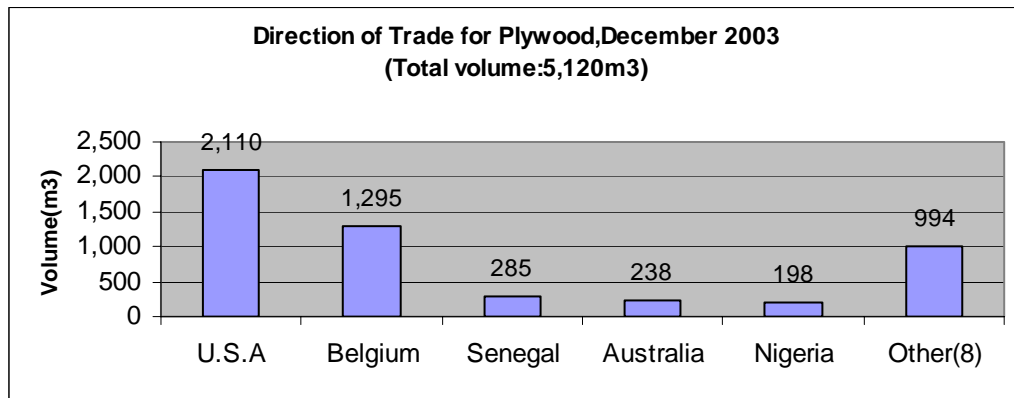


Direction of Trade

5,120m³ of Plywood were exported to thirteen (13) countries during December 2003. The biggest volume of 2,110m³ went to U.S.A, Belgium accounted for 1,295m³, Senegal 285m³, Australia 238m³ and Nigeria 198m³. Eight (8) other countries together accounted for 994m³.

Fig 17 below depicts the product destinations.

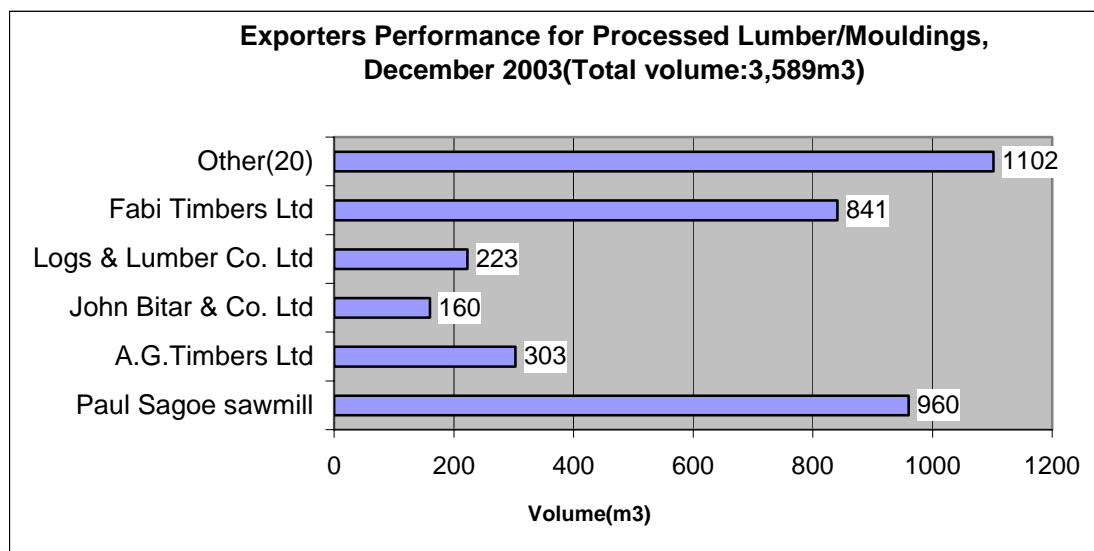
Fig 17



Processed Lumber/Mouldings

Twenty five (25) firms exported a total volume of 3,589m³ of Processed Lumber/ Mouldings during December 2003. A rise of 25.67% over November 2003 total volume. Paul Sagoe Sawmill recorded the biggest volume of 960m³, Fabi Timbers Ltd 841m³, A.G.Timbers Ltd 303m³, Logs & Lumber Co.Ltd 223m³, and John Bitar & Co. Ltd 160m³. Twenty (20) other firms recorded a total volume of 1,102m³.

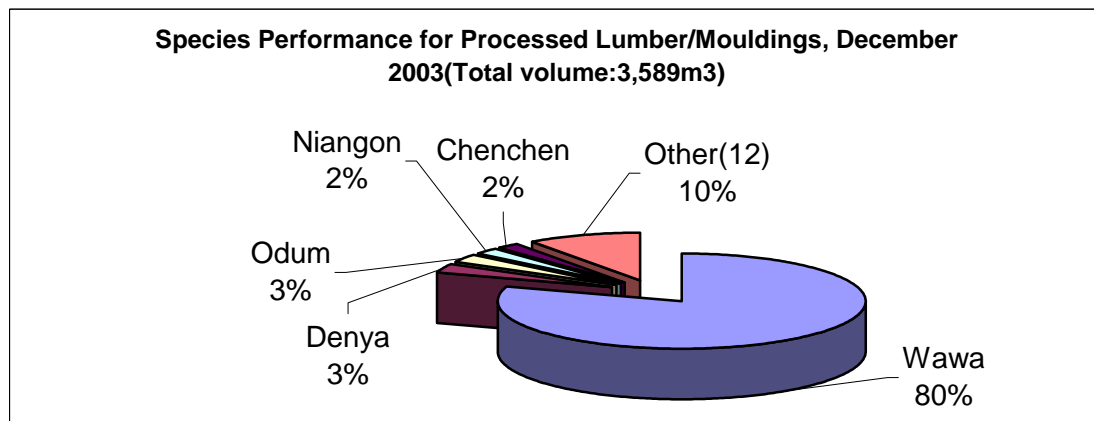
Fig.18



Species Performance

Seventeen (17) species were recorded from Processed Lumber/Mouldings exports. Wawa dominated, accounting for 80% out of the total volume of 3,589m³. Denya 3%, Odum 3%, Niangon 2% and Chenchen 2% respectively. The remaining twelve (12) other species contributed 10%.

Fig.19



Direction of Trade

Sixteen (16) countries imported a total volume of 3,589 m3 of Processed Lumber/Mouldings during the month of December 2003. France imported the biggest volume of 2,082m3, followed by Germany 625m3, Italy 275m3, Spain 124m3 and Belgium 106m3. Eleven (11) other countries imported a total volume of 377m3.

Fig.20

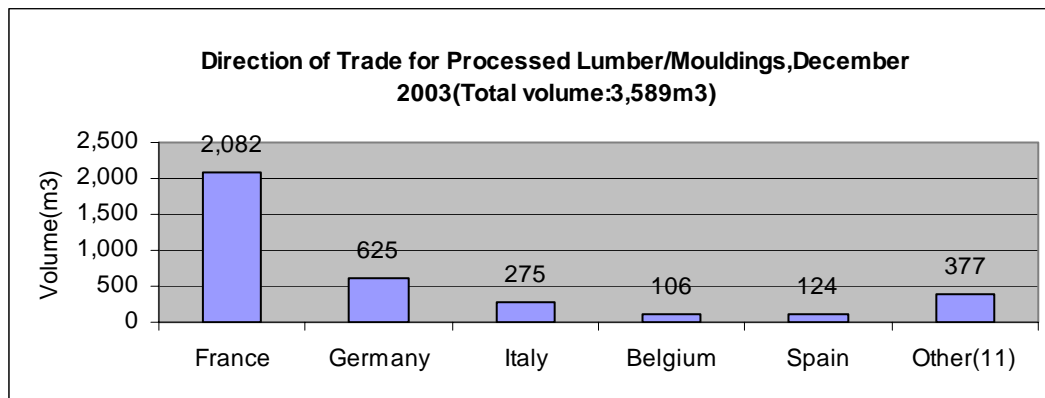


Table 1.8

EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

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<----- DEC2003 ----->

CUMULATIVE: JAN. - DEC2003

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EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SAMARTEX TIMB. & PLY.	863.635	445,056.25	8,232.351	4,422,555.51
2. SWISS LUMBER CO. LTD.	601.744	204,426.18	8,462.924	2,750,590.37
3. MONDIAL VENEER (GH) LTD	283.977	169,024.59	2,136.382	1,225,837.21
4. GHANA PRIMEWOOD	496.179	167,233.69	3,759.321	1,556,362.66
5. AYUM FOREST PRODUCTS LT	544.664	163,024.19	9,932.814	3,278,429.04
6. LOGS & LUMBER CO. LTD	443.854	150,477.96	7,695.563	2,742,704.84
7. BIBIANI LOGGING & LUMBE	426.553	146,779.86	4,866.055	1,589,669.86
8. A. G. TIMBERS LTD.	426.381	124,328.10	6,599.990	1,976,193.86
9. KUMI & CO. LTD.	501.350	117,302.48	8,194.428	2,190,653.71
10. FABI TIMBERS LTD.	237.773	113,008.98	1,844.839	793,913.78
11. SUHUMA TIMBER CO. LTD.	331.376	109,012.42	5,980.282	2,465,152.71
12. EHWIA WOOD PRODUCTS LTD	169.040	59,863.50	1,317.710	455,349.38
13. KANEBS LIMITED	190.937	55,990.48	1,430.978	419,527.00
14. NAJA DAVID VENEER	113.639	54,003.85	2,827.639	1,475,643.48
15. WESTERN VEN. & LUMBER	124.132	44,917.80	374.059	185,328.24
16. INTEX COMPANY LTD.	118.878	43,419.79	4,835.710	1,493,108.99
17. MAXWELL OWUSU TIMBERS	167.448	42,796.07	2,788.664	724,951.09
18. S.K.O.D TIMBER PDTS.	146.867	42,591.43	858.542	265,623.58
19. BRM WOOD PROCESSING CO.	107.278	39,648.51	1,130.291	511,675.68
20. EVANS TIMBER LTD.	137.482	37,016.47	2,508.773	754,120.96
21. BIRIM WOOD COMPLEX	178.622	36,589.29	1,669.133	392,208.14
22. COPPON WOOD PROCESSING	88.831	34,284.70	2,218.448	856,369.59
23. PAS TIMBERS LIMITED	68.937	30,520.70	1,176.248	493,526.15
24. WOOD INDUSTRIES LTD.	94.818	28,635.05	1,294.093	387,295.21
25. EVANS BOATENG ENTERPRIS	29.388	19,396.08	29.388	19,396.08
26. SPECIALISED TIMBER PROD	37.273	19,385.37	712.406	341,217.12
27. PIDECK	35.469	18,592.62	127.753	70,303.48
28. RAD FOREST PRODUCTS	35.547	18,164.52	1,040.461	464,613.48
29. BIG K PRODUCTS LTD.	266.110	17,746.90	1,188.626	81,835.59
30. POKU BROTHERS (GHANA) L	40.776	16,441.94	818.747	332,288.43
31. KOMENS LIMITED	19.707	13,831.89	19.707	13,831.89
32. SHAFISA CO. LTD.	47.699	13,355.72	802.937	228,812.60
33. S.E.A TIMBERS LTD.	49.273	13,303.71	325.094	88,842.56
34. STEROK WOOD PROCESSING	47.208	13,218.24	170.882	48,270.48
35. PRIMA WOODS LTD.	31.635	13,042.10	997.338	274,834.23
36. ASUO BOMOSADU TIMBERS	46.942	12,955.99	1,932.292	562,335.44
37. MARS TIMBERS CO. LTD.	43.165	12,733.68	292.158	79,453.24
38. SAOUD BROTHERS & SONS	40.079	11,622.91	205.451	54,921.68

39. STAR SAWMILL PRODUCTS	37.874	11,408.50	512.909	219,123.31
40. NAK TIMBER CO. LTD.	21.230	11,128.63	21.230	11,128.63
41. DOME HARDWOOD PROC.	35.321	10,666.95	873.613	266,569.37
42. WEST EAST SUPPLIES LTD.	33.438	9,832.98	194.109	67,755.67
43. NANA ADU GABRIEL LTD.	48.031	9,683.67	430.091	116,541.80
44. OLAM (GH) LIMITED	38.124	9,092.25	569.119	204,706.65
45. YAWLEX COMPANY LTD.	42.622	8,895.82	50.234	12,816.00
46. HABITAT TIMBER (GH) LTD	35.831	8,646.63	484.200	153,510.18
47. KUMASI TIMBER CO.	42.332	8,534.68	196.001	51,015.86
48. ALHASSAN MUSAH TIMBERS	20.070	5,318.55	51.716	15,664.53
49. OMEGA WOOD PROC.	17.037	3,918.51	1,801.328	496,387.70
50. DALE BROOK CO. LTD.	10.155	3,249.60	678.692	231,809.61

EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

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<----- DEC2003 ----->

CUMULATIVE:JAN. - DEC2003

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
51. K.G. WOOD PROC.	6.404	2,881.80	571.996	188,992.32
52. ARMAH BROTHERS FARMS LT			39.970	12,914.90
53. ALLSTATES VENTURES LIM			15.599	9,512.00
54. CONSTAK LIMITED			46.242	23,532.26
55. FURWOCO LIMITED			254.920	100,369.47
56. G. D. C. LIMITED			977.516	295,679.32
57. JOHN BITAR & CO. LTD.			5,659.046	1,770,153.57
58. PEKENDON WOOD PDTS. LTD			215.412	57,244.87
59. RAHMUSA COMPANY LTD.			77.929	23,322.97
60. TOPBELL INTEGRATED LTD.			254.832	85,386.11
61. WESTERN HARDWOODS			59.728	28,940.33
62. WOOD MERCHANT & TRADING			176.667	90,540.72
63. DUPAUL WOOD TREATMENT			266.778	82,335.13
64. NOVOTEX CO. LTD.			18.393	10,877.58
65. SUBRI INDUSTRIAL PLANT.			112.075	57,852.61
66. SUNSTEX CO. LTD.			67.393	38,521.52
67. TEPA SAWMILL LTD.			121.196	31,715.80
68. BIOMASS PRODUCTS LIMITE			144.475	36,800.55
69. JOHANCO TIMBER COMPANY			18.622	2,569.84
70. PORTLAND PRODUCTS LTD.			22.641	9,517.65
71. TRANS SABIN MILLERS			307.906	102,829.12
72. ASINNEA CO. LTD.			120.923	33,594.52
73. GREAT ABEKO TIMBER LTD.			100.094	28,811.45
74. MODERN WOOD TECHNOLOGY			74.383	47,605.12
75. CARPO LIMITED			249.932	77,947.85
76. PAYAB COMPANY LTD.			68.596	40,759.44
77. TIDE COMPANY LTD.			46.672	13,301.52
78. TOPTIMBER COMPANY LIMIT			243.688	67,951.76
79. UNIVERSAL TRANS LINKS E			85.351	24,513.57
80. WOOD BUSTERS LTD.			36.409	10,376.56
81. FOSUA DESCENDANTS LTD.			79.185	28,969.95
82. FASTBOA INVESTMENTS LTD			9.540	4,960.80
83. ISWELL VENTURES CO. LTD			118.321	47,882.06
84. JOWAK ENTS. LTD.			122.087	48,812.48
85. J-LAS LIMITED			41.037	18,867.59
86. KYETUFF COMPANY LTD.			1.419	212.85
87. O.T. BROS. CO. LTD.			143.228	50,990.78
88. STARKE LUMBER CO. LTD.			95.083	35,422.56
89. EFEDAN SERVICES LIMITED			67.416	37,795.12
90. PAUL SAGOE SAWMILL			103.407	31,228.91
91. POKU TRANSPORT & IND.			140.719	64,383.27
92. TOGBE COMPANY LTD.			47.064	12,815.51
93. ASUO WAM COMP. TIMBERS			50.100	10,653.05
94. KOPA TIMBER LTD.			18.157	10,894.20
95. T. ANDREWS ENT. LTD.			26.788	5,889.68
96. BLANCA FLOOR LIMITED			0.937	468.50
97. FRIMWOOD IND. LTD.			32.031	9,314.46
98. DABBOUSI INTERNATIONAL			50.611	11,343.84
99. NYAME BEKYERE S'MILLS.			85.251	21,381.44
100. UNIVERSAL INTER TRADE L			19.869	4,967.25

EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
101. GENEREX LTD.			17.580	11,251.20	
102. STANDARD WOOD PROC.			13.345	5,738.35	
	8,023.135	2,777,002.58	118,400.278	41,793,490.93	

Table:1.9

MOVING SPECIES - LUMBER (KILN DRIED)

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. WAWA	4,795.111	1,248,884.98	73,978.929	20,135,932.63	
2. MAHOGANY	926.605	527,663.39	9,558.990	5,617,893.51	
3. ODUM	512.912	333,550.22	7,564.645	4,609,972.90	
4. KOTO/KYERE	470.961	159,261.75	6,600.432	2,870,242.33	
5. MAKORE	227.887	111,420.65	1,451.109	759,069.95	
6. SAPELE	122.532	53,113.86	3,898.307	2,100,792.52	
7. EMIRE	133.145	50,669.28	2,139.302	798,174.48	
8. CEDRELA	103.680	47,264.90	749.746	348,174.25	
9. DANTA	79.032	30,032.16	643.686	241,797.70	
10. OFRAM	104.590	28,982.20	3,453.627	960,236.19	
11. ASANFINA	44.958	22,320.30	745.326	425,485.46	
12. CEIBA	103.710	21,260.26	612.457	127,568.00	
13. ESSA	67.923	20,987.67	170.592	55,095.01	
14. KUSIA	34.978	17,838.78	136.339	58,246.83	
15. EDINAM	40.463	14,760.56	2,005.117	757,390.62	
16. PAPAO/APA	19.707	13,831.89	86.358	51,051.47	
17. DENYA	39.831	11,367.24	39.831	11,367.24	
18. WALNUT/LOVOA	33.348	9,636.42	201.487	73,939.64	
19. ALBIZIA	15.054	7,411.94	35.646	14,136.69	
20. DAHOMA	16.965	7,241.37	281.087	88,669.82	
21. AVODIRE	14.554	6,156.34	214.877	88,973.35	
22. UTILE	9.161	5,863.04	1,296.825	821,086.95	
23. MANSONIA	10.744	5,643.42	58.623	35,287.42	
24. CHENCHEN	20.070	5,318.55	121.130	29,255.57	
25. MIXED REDWOOD	32.710	5,275.81	946.376	196,695.66	
26. CANARIUM	23.012	4,639.52	23.012	4,639.52	
27. GUAREA	9.716	3,315.43	112.154	50,350.95	
28. CANDOLLEI	8.657	2,862.40	103.891	43,776.80	
29. NIANGON	1.119	428.25	300.775	142,297.17	
30. TETEKON			7.189	2,187.96	
31. AKASA			144.616	77,234.14	
32. HOTROHOTRO/FOTIE			419.387	90,270.47	
33. OTIE			26.822	7,295.58	
34. TEAK			15.592	15,596.10	
35. AYAN/B'DUA			34.848	15,697.43	
36. PAOROSA			4.467	1,563.45	
37. ENTEDUA			18.610	9,898.94	

MOVING SPECIES - LUMBER (KILN DRIED)

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<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
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SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
38. OGEA			7.020	5,003.62
39. RUBBER WOOD			72.036	16,713.65
40. YAYA			5.510	2,253.87
41. KAKO/EKKI			4.658	1,469.82
42.			45.096	10,926.33
43. STERCULIA/W'BIMA			63.751	19,778.94
	=====	=====	=====	=====
	8,023.135	2,777,002.58	118,400.278	41,793,490.93
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Table:2.0

DIRECTION OF TRADE - LUMBER (KILN DRIED)

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<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
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DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.S.A	1,126.466	607,463.67	11,919.839	6,649,382.20
2. GERMANY	1,811.948	535,938.62	26,195.607	8,030,499.00
3. U.K	930.173	272,333.17	14,468.157	5,642,290.48
4. FRANCE	876.587	265,835.43	9,538.139	2,896,948.60
5. IRELAND	396.388	237,097.06	4,769.429	2,375,733.46
6. ITALY	385.643	123,620.50	11,496.130	3,518,647.69
7. SPAIN	317.606	113,130.29	6,555.472	2,042,147.86
8. BELGIUM	364.402	112,615.34	3,527.067	1,162,638.09
9. SAUDI ARABIA	464.145	106,241.71	9,838.655	2,467,568.27
10. HOLLAND	274.925	86,042.84	2,508.255	858,696.26
11. SOUTH AFRICA	250.689	77,282.40	4,146.199	1,454,511.28
12. LEBANON	249.431	59,229.62	3,656.945	1,267,010.85
13. CHINA	121.066	35,163.60	444.172	142,328.34
14. AUSTRALIA	64.842	31,470.47	1,154.216	599,472.36
15. ISRAEL	131.966	28,629.44	1,303.802	369,508.41
16. CANADA	31.246	18,016.85	628.529	319,947.74
17. TAIWAN	66.988	16,584.94	1,264.608	317,210.30
18. THAILAND	19.707	13,831.89	57.965	32,142.31
19. MALAYSIA	37.874	11,408.50	257.819	113,635.72
20. FINLAND	39.090	9,772.50	187.546	74,917.17
21. PHILIPPINES	42.403	8,548.99	157.369	44,450.47
22. SWEDEN	19.550	6,744.75	128.998	65,032.51
23. CYPRUS			92.435	42,048.60
24. DENMARK			394.148	172,248.43
25. HONG KONG			1,057.035	293,808.56
26. NORWAY			35.416	21,851.67
27. UTD. ARAB EM.			309.214	114,709.00
28. GREECE			100.466	42,249.68
29. INDONESIA			56.773	25,290.50
30. KUWAIT			41.592	10,062.58
31. SENEGAL			480.925	108,363.36
32. NIGER			18.622	2,569.84
33. POLAND			78.540	31,508.87

DIRECTION OF TRADE - LUMBER (KILN DRIED)

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<----- DEC2003 ----->				
CUMULATIVE: JAN. - DEC2003				
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DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
34. SINGAPORE			34.405	19,398.56
35. MALTA			122.308	70,368.76
36. MOROCCO			31.703	12,839.72
37. EGYPT			941.426	200,208.80
38. JAPAN			199.135	104,070.45
39. GAMBIA			40.180	7,686.61
40. RUSSIA			18.027	7,210.80
41. TURKEY			52.685	14,751.80
42. NEW ZEALAND			35.819	18,527.07
43. QATAR			34.898	19,193.90
44. YUGOSLAVIA			19.608	9,804.00
	=====	=====	=====	=====
	8,023.135	2,777,002.58	118,400.278	41,793,490.93
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Table:2.1

EXPORTERS PERFORMANCE - SLICED VENEER

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<----- DEC2003 ----->				
CUMULATIVE: JAN. - DEC2003				
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EXPORTER	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. LOGS & LUMBER CO. LTD	1,177,006.570	519,317.67	11,556,443.410	5,676,588.57
2. A. G. TIMBERS LTD.	769,225.241	372,746.29	8,385,711.041	4,133,859.87
3. SAMARTEX TIMB. & PLY.	604,228.420	336,870.89	6,310,902.860	3,261,416.67
4. MONDIAL VENEER (GH) LTD	643,977.860	309,993.62	6,841,231.330	3,623,629.70
5. SUHUMA TIMBER CO. LTD.	556,060.660	288,773.52	5,140,525.562	2,099,115.31
6. GHANA PRIMEWOOD	518,903.620	273,929.19	4,296,884.067	2,130,970.88
7. FABI TIMBERS LTD.	179,190.180	93,105.90	1,217,552.870	547,782.29
8. JOHN BITAR & CO. LTD.	323,505.480	91,495.91	4,957,629.238	2,998,593.39
9. KUMI & CO. LTD.	219,569.426	87,825.96	619,538.340	331,570.64
10. BRM WOOD PROCESSING CO.	153,975.610	67,310.16	1,921,624.990	996,122.47
11. HABITAT TIMBER (GH) LTD	174,975.900	62,249.15	1,025,933.523	424,357.28
12. ODA PLYWOOD & VENEER	89,394.310	49,501.16	318,603.460	192,000.97
13. AYUM FOREST PRODUCTS LT	49,290.800	31,014.90	1,237,967.770	727,068.23
14. MODERN WOOD TECHNOLOGY			25,960.770	9,381.53
	=====	=====	=====	=====
	5,459,304.077	2,584,134.32	53,856,509.231	27,152,457.80
	=====	=====	=====	=====

Table:2.2

MOVING SPECIES -		SLICED VENEER		
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		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003
=====		=====		
SPECIES	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ASANFINA	2,058,945.005	1,014,975.47	22,489,469.484	11,846,160.76
2. MAHOGANY	585,506.508	383,762.42	6,709,250.528	4,482,139.02
3. SAPELE	774,279.196	360,068.01	4,331,492.978	2,130,411.80
4. CHENCHEN	746,875.982	245,945.43	6,573,853.903	2,385,211.70
5. MAKORE	446,882.160	185,492.06	2,986,831.020	1,530,854.43
6. KOTO/KYERE	336,297.100	139,300.76	4,594,089.271	1,944,738.65
7. EDINAM	168,760.240	78,963.17	1,830,106.440	651,893.59
8. OFRAM	78,579.850	46,778.80	453,690.670	206,168.23
9. CANDOLLEI	69,785.996	28,528.15	540,187.836	224,957.29
10. AKASA	32,403.630	18,198.53	929,292.707	502,065.95
11. ESSA	35,073.910	14,974.24	313,750.450	128,429.52
12. ODUM	18,386.310	13,402.50	345,704.560	259,110.16
13. YAYA	11,389.340	9,532.35	305,122.900	230,197.09
14. WAWA	29,715.600	9,346.03	109,595.620	36,077.16
15. BLACK HYEDUA	8,005.320	8,744.75	49,023.330	42,954.02
16. AVODIRE	14,160.420	7,774.98	164,400.920	88,951.11
17. GUAREA	11,115.780	7,171.47	117,275.510	56,750.21
18. ENTEDUA	6,746.990	2,833.74	52,189.780	21,092.01
19. UTILE	8,759.730	2,825.72	62,865.190	26,130.27
20. WALNUT/LOVOA	4,943.510	2,145.39	67,022.250	35,213.49
21. MIXED REDWOOD	10,456.360	1,686.51	517,784.424	136,151.57
22. MANSONIA	2,141.670	1,606.26	49,285.830	27,268.24
23. EMIRE	93.470	77.58	3,984.090	2,147.17
24. SINURO/EMIEN			6,317.620	4,409.81
25. OTIE			157,321.080	91,968.94
26. PAPAO/APA			7,925.460	10,419.68
27. OGEA			16,396.990	8,873.97
28. NIANGON			7,695.410	2,978.61
29. CEDRELA			5,881.010	3,753.84
30. AFRORMOSIA			10,192.570	7,218.35
31. TEAK			3,657.190	3,890.63
32. CEIBA			14,003.920	10,861.30
33. BODWE			18,515.740	6,104.53
34. KUSIA			3,564.690	2,174.46
35. DANTA			8,767.860	4,730.24
	=====	=====	=====	=====
	5,459,304.077	2,584,134.32	53,856,509.231	27,152,457.80
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Table:2.3

DIRECTION OF TRADE - SLICED VENEER

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<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
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DESTINATION	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ITALY	1,273,946.710	668,775.05	17,853,710.002	9,642,880.28
2. SPAIN	1,101,312.071	572,720.77	7,372,016.710	3,628,033.91
3. BELGIUM	504,899.460	263,203.95	3,808,440.235	2,220,660.27
4. U.S.A	295,929.450	247,107.11	1,867,093.930	1,460,281.39
5. LEBANON	507,757.706	181,537.22	1,763,802.549	626,392.96
6. GERMANY	409,911.170	135,720.13	5,416,038.170	2,519,275.88
7. EGYPT	501,253.930	123,467.68	4,224,010.820	1,144,312.32
8. U.K	203,630.600	93,611.87	2,694,999.150	1,100,807.83
9. FRANCE	105,706.660	63,309.28	2,790,796.220	1,714,698.43
10. AUSTRALIA	88,495.130	54,596.11	691,847.370	415,429.25
11. SINGAPORE	75,462.180	37,731.09	676,983.600	400,219.09
12. POLAND	50,504.940	28,469.03	243,719.840	122,231.64
13. GREECE	70,064.200	20,899.68	1,159,768.350	503,303.93
14. DENMARK	24,509.760	19,852.91	264,447.495	257,870.04
15. INDONESIA	124,817.520	18,360.60	177,796.780	58,375.69
16. HONG KONG	25,954.610	18,168.23	29,826.230	25,137.15
17. NORWAY	30,714.570	13,518.41	120,542.970	52,453.78
18. SOUTH AFRICA	34,069.730	12,396.70	998,052.070	409,864.27
19. UTD. ARAB EM.	30,363.680	10,688.50	30,363.680	10,688.50
20. CANADA			369,240.858	271,297.21
21. PORTUGAL			686,207.330	276,956.89
22. IVORY COAST			95,422.930	28,626.88
23. SAUDI ARABIA			359,303.890	158,377.98
24. SENEGAL			6,653.060	2,198.46
25. HOLLAND			26,344.210	10,537.68
26. YUGOSLAVIA			27,358.660	9,849.12
27. SOUTH KOREA			27,006.730	14,081.53
28. CHINA			64,688.380	52,977.55
29. SYRIA			10,010.880	3,883.53
30. TAIWAN			16.132	10,754.36
	=====	=====	=====	=====
	5,459,304.077	2,584,134.32	53,856,509.231	27,152,457.80
	=====	=====	=====	=====

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EXPORTERS PERFORMANCE - LUMBER (AIR DRIED)

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CUMULATIVE:JAN. - DEC2003				
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EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. OLAM (GH) LIMITED	770.084	280,700.68	6,393.100	2,804,127.49
2. SAMARTEX TIMB. & PLY.	532.083	151,668.00	6,606.084	2,089,581.42
3. SWISS LUMBER CO. LTD.	633.834	144,229.20	4,214.120	986,839.31
4. J & T WOOD PRODUCTS CO.	248.546	119,586.60	1,477.370	862,414.18
5. MONDIAL VENEER (GH) LTD	179.570	85,136.93	2,776.295	1,088,794.49
6. SUBRI INDUSTRIAL PLANT.	207.503	78,670.28	873.767	338,606.13
7. AFRIQUE BOIS & COMM. LT	229.438	77,941.04	2,032.725	819,923.02
8. AYUM FOREST PRODUCTS LT	230.809	53,520.29	2,703.536	608,924.84
9. CONSTAK LIMITED	97.627	50,758.49	691.860	382,240.55

EXPORTERS PERFORMANCE - LUMBER (AIR DRIED)

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<----- DEC2003 ----->

CUMULATIVE:JAN. - DEC2003

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
10. PAN AFRICAN ENG. LTD.	79.339	50,662.03	1,118.200	669,533.33
11. LOGS & LUMBER CO. LTD	184.928	44,382.72	1,661.706	427,712.52
12. ALHASSAN AHMED COMPANY	182.757	43,554.46	1,059.248	241,018.47
13. OTI YEBOAH COM. LTD.	198.093	43,319.37	1,419.844	368,167.62
14. SUHUMA TIMBER CO. LTD.	184.023	39,747.32	1,438.653	313,448.78
15. G. D. C. LIMITED	88.752	39,414.44	547.270	196,857.56
16. JOHN BITAR & CO. LTD.	110.902	36,285.62	1,052.215	324,272.73
17. BUADAC ENTERPRISE	141.154	31,053.88	776.940	173,371.14
18. J.M.O TIMBERS	131.714	29,635.65	638.992	145,787.53
19. INTEX COMPANY LTD.	86.179	29,401.53	1,068.163	364,507.86
20. GENEREX LTD.	55.740	28,938.98	1,138.363	635,373.93
21. DUPAUL WOOD TREATMENT	71.170	27,682.31	1,046.161	379,309.13
22. CARPO LIMITED	80.111	26,436.63	934.704	219,973.22
23. TAWUD PRODUCTS LTD.	104.607	25,842.96	793.951	191,533.95
24. GHANA PRIMEWOOD	83.873	25,375.21	1,558.952	466,860.07
25. ALLIED WOOD PRODUCT (GH	47.521	25,304.22	402.033	222,574.32
26. VEN WOODS & TRADING LTD	40.446	25,075.11	112.431	70,530.94
27. JOKUMAKS LIMITED	53.998	24,386.19	87.721	48,295.14
28. TEST LOVE CO. LTD.	59.300	23,720.63	388.046	151,534.04
29. GREAT VOLTA EXPORT LIM	63.197	23,444.05	270.861	105,236.60
30. MAMPS SERVICES LTD.	99.571	21,706.48	410.501	81,095.08
31. STAR SAWMILL PRODUCTS	35.477	21,106.94	512.134	255,726.41
32. KANEBS LIMITED	88.315	19,429.30	114.166	25,000.64
33. L&L WOOD PROC. LTD.	57.714	18,859.04	210.701	82,646.37
34. B.M.S WOOD PROCESSING (41.090	18,556.77	272.421	158,106.62
35. FOSUA DESCENDANTS LTD.	80.560	17,723.20	677.355	145,693.28
36. JOWAK ENTS. LTD.	46.799	17,371.56	1,650.709	823,525.08
37. FABI TIMBERS LTD.	50.511	16,662.71	449.655	127,871.80
38. TROPICAL WOODS SUPPLY	71.612	16,112.70	71.612	16,112.70
39. PAN AFRO KING CO. LTD.	42.528	15,776.52	128.037	49,541.38
40. SUNSTEX CO. LTD.	22.649	14,571.52	233.380	133,627.32
41. ALOCASO COMPANY LTD.	64.023	14,405.18	203.886	45,209.01
42. BRM WOOD PROCESSING CO.	36.599	14,252.99	479.623	210,800.34
43. JUNIPP LIMITED	25.964	14,182.02	94.609	29,627.15
44. NKORANZA LUMBER CO.	26.028	14,160.57	164.130	98,188.66
45. KUMASI TIMBER CO.	62.777	14,124.83	595.523	121,706.77
46. WOOD INDUSTRIES LTD.	62.281	14,013.23	260.837	70,527.55
47. NANA ADU GABRIEL LTD.	60.569	13,628.03	799.097	168,381.96
48. K.G. WOOD PROC.	49.215	13,097.91	224.533	57,516.66
49. BENAKUF TIMBER & TRADIN	22.748	12,457.53	22.748	12,457.53
50. PAS TIMBERS LIMITED	56.614	12,455.08	1,024.488	307,471.12
51. PRIMA WOODS LTD.	17.189	11,788.75	244.747	72,670.52
52. EMPEKON S'MILL. LTD.	41.449	11,521.94	122.259	32,312.38
53. ORIGINAL ASAASE ABAN CO	11.184	11,510.40	206.940	117,488.99
54. WOOD BUSTERS LTD.	35.744	10,662.06	181.334	61,024.98
55. J. ADOM LIMITED	19.984	10,364.72	19.984	10,364.72
56. COPPON WOOD PROCESSING	48.876	10,357.77	1,115.065	281,689.33
57. BARFOUR INVESTMENT LTD.	18.017	10,089.52	45.611	15,746.29
58. WESTERN HARDWOODS	23.500	9,980.52	304.668	98,326.11
59. ODA SAWMILLS LTD.	27.239	9,397.70	55.392	18,833.70

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
60. ADU TUTU & SONS LTD.	41.199	9,269.78	256.770	57,591.76
61. VOLTA WOOD INDUSTRIES L	18.252	8,852.22	18.252	8,852.22
62. ASUO BOMOSADU TIMBERS	26.906	8,609.92	427.455	128,599.69
63. TECHIMAN S'MILL. LTD.	16.067	8,595.85	16.067	8,595.85
64. STEROK WOOD PROCESSING	38.886	8,554.92	494.560	116,221.70
65. WUD AFRIQUE SERVICE LIM	37.176	8,550.48	230.210	52,948.30
66. TRANS SABIN MILLERS	23.853	8,527.26	189.664	72,306.63
67. EHWIA WOOD PRODUCTS LTD	15.710	8,404.85	438.172	202,161.90
68. PAKA FOREST MILL SERVIC	35.996	8,099.10	191.802	43,155.45
69. MY GOD IS KING VENTURES	34.505	7,763.63	34.505	7,763.63
70. MACODA LTD.	20.882	7,746.55	99.677	45,723.90
71. ALI ABUBAKARI CO. LTD.	33.487	7,702.01	33.487	7,702.01
72. MARDEKON AGENCIES LTD.	14.216	7,623.93	90.850	70,749.41
73. J. E. TIMBERS LTD.	33.240	7,545.48	33.240	7,545.48
74. ROSSFORDT SAWMILL WOODS	36.271	7,508.10	384.953	78,893.02
75. INDO GHANA LTD.	42.422	7,445.61	1,150.068	307,192.45
76. NAJA DAVID VENEER	19.739	7,402.13	765.619	200,695.88
77. UNIVERSAL TRANS LINKS E	45.614	7,357.09	116.156	25,269.38
78. GEORGE BARYEH CO. LTD.	32.312	7,270.20	32.312	7,270.20
79. PROGRESSIVE SHIPPING AG	32.136	7,230.60	73.898	15,958.86
80. WINLE ENTERPRISES LTD.	32.781	7,171.77	225.705	76,277.14
81. ROCKWOOD LIMITED	10.397	7,157.40	232.326	154,062.31
82. ODURO ANANE ENTERPRISE	31.347	7,053.08	31.347	7,053.08
83. PHILMARTEL COMPANY LTD.	31.345	6,582.03	65.213	14,303.93
84. S.K.O.D TIMBER PDTS.	27.607	6,349.61	171.514	42,310.84
85. WESTERN VEN. & LUMBER	22.080	5,520.00	830.136	188,360.90
86. EVANS TIMBER LTD.	19.960	4,507.10	373.022	117,416.03
87. R.G.M IMPEX LIMITED	21.730	4,381.05	94.419	27,472.11
88. PORTAL COMPANY LTD.	10.176	3,988.99	10.176	3,988.99
89. 03 COMPANY LTD.			227.356	81,549.11
90. ASIAN FOREST PDTS. LTD.			271.599	125,111.58
91. DURGA EXPORTS LTD.			42.144	21,072.00
92. DOUGLAS TIMBERS LIMITED			52.000	9,043.48
93. FRIMWOOD IND. LTD.			20.123	4,125.22
94. FORTUNA TIMBERS (GH) LT			2,390.271	765,341.57
95. KOBATA TIMBER LTD.			273.288	99,779.66
96. LAST DAYS VENURES LTD.			124.710	22,331.77
97. MAXWELL OWUSU TIMBERS			890.901	237,326.08
98. NAK TIMBER CO. LTD.			143.641	39,137.25
99. NYAME BEKYERE S'MILLS.			458.648	105,144.92
100. NAGETY COMPANY LTD.			738.133	158,796.23
101. O.T. BROS. CO. LTD.			423.819	107,827.07
102. PAYAB COMPANY LTD.			103.910	20,262.45
103. PAM ENTERPRISES LIMITED			154.835	87,784.35
104. PACE WOOD PROCESSING			95.819	37,942.68
105. RAD FOREST PRODUCTS			577.995	157,307.68
106. SANTA SHIPPING AGENCY L			102.590	57,855.62
107. TEAK & LUMBER LIMITED			1,379.051	279,597.06
108. TOPBELL INTEGRATED LTD.			57.262	11,259.41
109. TURKTIM COMPANY LIMITED			48.979	10,647.61

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
110. WEST EAST SUPPLIES LTD.			194.422	87,816.78
111. BIRIM WOOD COMPLEX			43.280	15,531.33
112. ZEALINGS EXPORTS (GH) L			290.766	57,218.52
113. ASUO WAM COMP. TIMBERS			364.635	86,700.45
114. B. FINN COMPANY LIMITED			103.101	50,666.69
115. DALE BROOK CO. LTD.			298.196	100,569.78
116. DOME HARDWOOD PROC.			118.024	25,977.27
117. E. ABUBEI AND SONS LTD.			33.184	10,950.72
118. ELEPHANT IMPEX (GH) LTD			522.895	247,033.17
119. EAST FOREST PRODUCTS			60.964	14,368.35
120. FOREST GATE SAWMILL CO.			62.112	10,685.94
121. GHANA ENGINEERING SUPPO			706.504	188,197.13
122. GENTRADE LIMITED			14.149	4,669.17
123. JAKBOAT TIMBERS LIMITED			53.179	10,901.69
124. MOHA-TONY DIASSO BROS.			20.706	2,892.48
125. OYOKO ABOHEN WOODWORKS			33.618	19,417.68
126. SHAFISA CO. LTD.			19.879	8,349.18
127. S.E.A TIMBERS LTD.			485.160	116,552.64
128. AMANSIE ENTS. (GH) LTD.			97.762	24,714.05
129. BLANCA FLOOR LIMITED			55.458	30,687.70
130. BIOMASS PRODUCTS LIMITE			37.016	21,126.77
131. EVANS BOATENG ENTERPRIS			191.731	59,535.62
132. ESN GROUP LTD.			106.902	49,560.76
133. F. D. NSIAH TIMBERS LIM			199.146	45,951.61
134. F.E GHASSOUB			92.856	21,173.49
135. KWAGYEB ENTERPRISE LIMI			29.778	5,955.60
136. OMEGA WOOD PROC.			113.469	28,645.67
137. T. ANDREWS ENT. LTD.			126.182	29,491.01
138. TEPA SAWMILL LTD.			123.441	32,791.51
139. WOOD MERCHANT & TRADING			160.905	53,914.00
140. YEBOAH & SONS INVESTMEN			88.745	48,585.72
141. ABOOLLEI CESSAY			55.984	5,067.29
142. IKEJA INVESTMENT LTD.			158.017	35,046.58
143. GHARTSWAY ENTERPRISE LT			14.654	7,638.82
144. KWESI NYAMAHAH CO. LTD.			95.709	20,865.78
145. KARAMANGA INDS. LTD.			88.162	43,689.69
146. MARS TIMBERS CO. LTD.			46.359	12,518.70
147. RAHMUSA COMPANY LTD.			66.982	14,255.41
148. ADAMPA WOOD PDTS.			17.952	8,976.00
149. EFEDAN SERVICES LIMITED			91.055	29,196.84
150. EMPEKON SAWMILLS COMPAN			45.745	11,714.80
151. HOUSE OF KAY LIMITED			175.128	91,518.95
152. JEKAS COMPANY LTD.			8.339	2,918.65
153. KOMENS LIMITED			88.192	51,382.78
154. POKU BROTHERS (GHANA) L			88.385	22,091.32
155. PORTLAND PRODUCTS LTD.			20.504	7,381.44
156. ROYAL TIMBER & GENERAL			14.168	8,351.66
157. TOPTIMBER COMPANY LIMIT			49.210	12,548.55
158. ANKMAD COMPANY LIMITED			42.082	22,250.25
159. BIBIANI LOGGING & LUMBE			380.481	95,367.48

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
160. CORNER BRIDGE ENTERPRIS			15.148	8,712.18
161. DRIE KUZY COMPANY LIMIT			33.343	9,198.07
162. FAWNDA LIMITED			48.669	10,463.85
163. GREAT ABEKO TIMBER LTD			24.208	5,204.72
164. GHANA TEAK PLANTATIONS			17.201	9,094.78
165. ISWELL VENTURES CO. LTD			43.577	12,789.34
166. JOBART TIMBER CO. LTD.			21.605	5,932.10
167. JOHANCO TIMBER COMPANY			86.007	20,817.80
168. KUMI & CO. LTD.			349.384	86,449.46
169. KYETUFF COMPANY LTD.			26.343	5,532.03
170. KWADZI VENTURES LIMITED			74.775	15,913.53
171. MOBAAF TIMBERS			17.152	5,677.31
172. S. K. OWUSU TIMBER LTD.			136.151	64,872.15
173. STARKE LUMBER CO. LTD.			153.993	76,408.91
174. TIDE COMPANY LTD.			22.045	5,952.15
175. DARWICH & SONS			99.915	22,980.45
176. FAM SAWMILLS LTD.			72.450	18,257.40
177. FRIMABE & SONS CO. LTD.			54.316	11,122.08
178. HABITAT TIMBER (GH) LTD			37.277	8,751.99
179. ALSADO CO. LTD.			35.147	7,732.34
180. BAARBICAN FARMS LTD.			18.001	8,036.16
181. CHADECO GROUP LTD.			33.538	8,474.33
182. KABGIN ENTERPRISE			49.845	10,716.68
183. KUFFNANA ENTERPRISE LTD			39.886	21,279.62
184. MAXWELL DONKOR & CO. LT			17.061	7,336.23
185. PRASHANTI EXPORTS LTD.			17.130	11,553.45
186. YAWLEX COMPANY LTD.			35.055	9,766.44
187. EASTERNERS CO. LTD.			78.685	17,240.73
188. GHANA YANGZI WOOD PRO.			32.386	9,377.86
189. MAAP WOOD & ENTERPRISE			33.826	7,779.98
190. PORTAL LIMITED			20.366	9,470.19
191. STANDARD WOOD PROC.			138.864	29,874.20
192. UNCLEWAD COMPANY LTD.			18.194	5,537.30
193. FERUFRAKWA CO. LTD.			36.849	8,291.03
194. FRANKAD CO. LTD.			15.662	7,987.62
195. JOE SALIA SAWMILL LIMIT			66.123	14,877.68
196. KABRE BROTHERS LTD.			12.460	6,741.87
197. KWAKU POKU TIMBERS LTD.			55.116	12,401.10
198. FURMADO (GH) LTD.			28.369	6,025.16
199. FORESTA AFRICANA LTD.			30.881	6,948.23
200. F. N. DUA WOOD PROCESSI			16.200	4,153.85
201. JIAMIN LIMITED			30.834	6,937.65
202. PEKENDON WOOD PDTS. LTD			29.473	6,484.06
203. RURAL FOREST ENT.			25.389	14,217.84
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	7,330.416	2,328,973.05	80,512.277	26,639,111.98
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MOVING SPECIES -		LUMBER (AIR DRIED)			
=====				CUMULATIVE:JAN. - DEC2003	
		<----- DEC2003 ----->		=====	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. TEAK	1,538.457	610,382.01	18,640.319	8,351,940.11	
2. OFRAM	2,688.332	598,534.63	25,015.836	5,405,200.12	
3. PAPAO/APA	639.232	343,784.93	5,663.723	3,112,201.66	
4. NIANGON	384.013	173,941.92	4,224.979	1,866,481.37	
5. WAWA	396.311	90,956.26	5,738.319	1,280,833.50	
6. DAHOMA	385.274	86,713.71	3,236.504	775,536.04	
7. EMIRE	213.607	69,977.84	1,385.659	470,019.44	
8. MAHOGANY	126.656	63,994.56	1,579.655	795,867.49	
9. KAKO/EKKI	145.565	42,308.60	1,606.240	514,868.07	
10. DANTA	126.129	39,833.63	2,730.938	849,759.62	
11. SUBAHA	99.093	38,844.45	99.093	38,844.45	
12. DENYA	129.932	35,458.37	946.437	282,967.28	
13. KUSIA	84.235	30,532.99	798.510	279,621.13	
14. MIXED REDWOOD	104.592	27,420.47	1,755.318	524,383.88	
15. OTIE	104.607	25,842.96	1,172.428	283,684.79	
16. EDINAM	61.074	17,288.75	1,119.862	368,055.95	
17. GUAREA	31.196	12,950.41	708.307	271,219.18	
18. CEDRELA	28.296	9,445.28	353.318	148,056.32	
19. CANDOLLEI	14.857	5,199.95	572.901	168,174.18	
20. ESSA	23.974	3,866.77	207.293	43,949.23	
21. MAKORE	4.984	1,694.56	108.254	52,724.84	
22. YAYA			11.549	1,882.99	
23. CEIBA			174.843	30,291.33	
24. SAPELE			441.584	192,583.44	
25. GMELINA			1,123.325	120,685.86	
26. STERCULIA/W'BIMA			193.788	50,532.97	
27. CHENCHEN			20.706	2,892.48	
28. AYAN/B'DUA			64.617	22,578.74	
29. UTILE			23.810	14,026.29	
30. WALNUT/LOVOA			223.157	70,025.92	
31. MANSONIA			58.252	28,177.05	
32. AVODIRE			34.464	11,373.12	
33. ODUM			319.035	150,592.48	
34. ALBIZIA			30.228	7,557.00	
35. TETEKON			11.046	2,401.30	
36. KOTO/KYERE			71.109	34,014.03	
37. POTRODUM			12.194	3,231.41	
38. ANANTA			18.194	5,537.30	
39. AKASA			16.483	6,339.62	
	=====	=====	=====	=====	
	7,330.416	2,328,973.05	80,512.277	26,639,111.98	
	=====	=====	=====	=====	

Table:2.6

DIRECTION OF TRADE - LUMBER (AIR DRIED)

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SENEGAL	2,591.367	578,349.86	22,212.788	4,827,026.84
2. ITALY	967.116	386,836.51	8,517.298	3,430,713.14
3. INDIA	1,036.105	368,896.90	14,607.718	5,771,652.52
4. FRANCE	449.509	212,100.19	5,304.469	2,173,682.27
5. GERMANY	628.725	211,832.29	6,299.845	2,056,481.24
6. TAIWAN	216.140	98,084.88	1,379.228	779,142.91
7. SPAIN	326.863	84,723.95	3,070.729	813,306.24
8. SAUDI ARABIA	296.968	72,778.80	5,018.666	1,450,458.10
9. HOLLAND	119.237	60,859.63	2,013.492	749,731.07
10. U.S.A	92.095	50,100.97	1,640.787	817,644.34
11. U.K	88.353	42,379.76	780.340	321,989.89
12. UTD. ARAB EM.	168.496	36,899.06	1,496.957	373,595.69
13. BELGIUM	60.101	29,737.73	777.903	331,132.91
14. CHINA	102.364	20,382.73	654.723	182,355.05
15. CANARY ISLANDS	31.444	17,608.64	31.444	17,608.64
16. KUWAIT	57.259	16,318.82	57.259	16,318.82
17. MALAYSIA	16.530	10,561.04	572.835	338,885.35
18. IRELAND	27.239	9,397.70	233.523	82,838.85
19. SWEDEN	11.056	8,779.44	74.554	47,876.74
20. EGYPT	24.749	6,985.60	113.800	26,542.60
21. LEBANON	11.217	2,851.81	1,071.004	301,212.38
22. ETHIOPIA	7.483	2,506.74	7.483	2,506.74
23. HONG KONG			450.251	182,531.88
24. INDONESIA			573.400	338,450.53
25. SYRIA			151.968	37,121.86
26. CANADA			220.833	106,519.17
27. GREECE			241.592	110,406.22
28. RUSSIA			433.254	218,509.82
29. SOUTH AFRICA			93.863	28,065.12
30. DENMARK			49.515	30,524.79
31. MOROCCO			34.464	11,373.12
32. SINGAPORE			15.530	6,525.90
33. YUGOSLAVIA			71.714	38,109.16
34. GAMBIA			139.752	30,099.51
35. THAILAND			130.235	60,685.20
36. CAPE VERDE			1,335.278	433,964.39
37. AUSTRALIA			35.454	19,560.83
38. CYPRUS			16.152	5,572.44
39. PORTUGAL			30.228	7,557.00
40. TURKEY			16.059	4,259.13
41. MALTA			30.280	6,358.80
42. BANGLADESH			492.376	46,564.02
43. VIETNAM			13.234	3,650.76
	=====	=====	=====	=====
	7,330.416	2,328,973.05	80,512.277	26,639,111.98
	=====	=====	=====	=====

Table:2.7

EXPORTERS PERFORMANCE - PLYWOOD

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. METROSTAR WOOD PROCESSI	2,498.508	515,931.41	23,170.905	5,278,454.49
2. NAJA DAVID VENEER	884.552	224,380.05	16,528.309	3,967,658.04
3. GHANA PRIMEWOOD	700.081	138,864.74	7,541.770	1,861,245.03
4. OMEGA WOOD PROC.	462.595	89,411.35	7,067.184	1,678,733.07
5. SAMARTEX TIMB. & PLY.	274.925	81,102.97	5,092.278	1,595,197.52
6. WOOD PILLAR LIMITED	193.571	48,392.75	2,103.676	547,068.71
7. LOGS & LUMBER CO. LTD	105.402	35,836.68	1,355.456	426,707.69
8. HANMAX VEN. & PLY. CO.			1,085.309	323,762.94
9. MONDIAL VENEER (GH) LTD			131.262	29,358.68
10. ASUO BOMOSADU TIMBERS			152.899	37,523.85
11. FARES TIM. PROC.			1,759.161	441,373.85
12. FOREST GATE SAWMILL CO.			60.720	20,617.02
13. OTI YEBOAH COM. LTD.			296.568	73,649.80
14. AYUM FOREST PRODUCTS LT			99.968	29,174.79
15. BENINVEST LIMITED			14.039	29,785.89
16. VEN WOODS & TRADING LTD			11.315	6,189.31
17. FOMMA TIMBERS LTD.			1.862	418.95
18. WOOD INDUSTRIES LTD.			54.325	14,450.45
19. MODERN WOOD TECHNOLOGY			88.266	15,493.83
	=====	=====	=====	=====
	5,119.634	1,133,919.95	66,615.272	16,376,863.91
	=====	=====	=====	=====

Table:2.8

MOVING SPECIES - PLYWOOD

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. CEIBA	4,420.657	933,514.27	56,700.484	13,330,123.83
2. CHENCHEN	461.607	122,237.85	5,533.579	1,524,325.82
3. OFRAM	105.402	35,836.68	881.898	283,032.94
4. MAHOGANY	51.952	18,350.79	51.952	18,350.79
5. ASANFINA	36.436	10,196.20	707.387	216,651.10
6. KOTO/KYERE	25.005	7,320.02	322.787	87,313.30
7. WALNUT/LOVOA	10.716	3,396.97	22.772	7,378.11
8. EDINAM	4.287	1,813.40	67.991	26,963.23
9. SAPELE	3.572	1,253.77	322.086	107,117.65
10. ESSA			1,096.199	471,778.82
11. OTIE			265.091	82,807.23
12. MIXED REDWOOD			456.547	156,612.15
13. ENTEDUA			42.422	15,623.49
14. PAPAO/APA			11.315	6,189.31
15. BOMBAX			98.806	30,869.20
16. WAWA			33.956	11,726.94
	=====	=====	=====	=====
	5,119.634	1,133,919.95	66,615.272	16,376,863.91
	=====	=====	=====	=====

Table:2.9

DIRECTION OF TRADE - PLYWOOD		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. U.S.A	2,109.662	399,233.65	26,511.190	5,854,924.41	
2. BELGIUM	1,295.226	312,234.24	14,121.548	3,514,686.85	
3. SENEGAL	285.308	84,290.68	2,619.828	787,887.89	
4. AUSTRALIA	238.433	68,206.48	1,402.118	421,130.55	
5. NIGERIA	197.987	53,471.57	4,803.717	1,473,103.63	
6. FRANCE	225.495	52,931.51	2,266.673	553,173.44	
7. ITALY	193.571	48,392.75	2,565.582	675,136.22	
8. ANGOLA	237.299	32,532.93	3,017.895	485,691.99	
9. GERMANY	100.296	31,706.46	1,603.335	633,877.63	
10. GREECE	100.136	23,163.17	1,969.349	509,512.93	
11. CANARY ISLANDS	38.321	9,936.14	38.321	9,936.14	
12. HOLLAND	38.959	9,739.75	74.630	19,039.44	
13. SIERRA LEONE	58.941	8,080.62	704.247	119,277.45	
14. GAMBIA			2,642.951	663,043.51	
15. GUINEA			427.027	128,329.01	
16. SPAIN			531.680	145,184.18	
17. DENMARK			206.040	63,132.59	
18. U.K			418.361	116,302.95	
19. CONGO			189.229	54,555.61	
20. GUINEA BISSAU			21.180	4,939.16	
21. ISRAEL			73.796	21,000.25	
22. MOROCCO			350.636	106,682.04	
23. SOUTH AFRICA			4.466	1,176.32	
24. NORWAY			51.473	15,139.72	
	=====	=====	=====	=====	
	5,119.634	1,133,919.95	66,615.272	16,376,863.91	
	=====	=====	=====	=====	

Table:3.0

EXPORTERS PERFORMANCE - PROCESSED L/MOULDING		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. PAUL SAGOE SAWMILL	960.243	307,999.74	11,768.251	3,749,034.94	
2. A. G. TIMBERS LTD.	303.231	104,010.05	3,201.927	1,070,701.65	
3. AYUM FOREST PRODUCTS LT	270.076	99,319.14	3,974.952	1,422,390.36	
4. LOGS & LUMBER CO. LTD	223.462	78,794.46	5,450.773	2,144,720.12	
5. JOHN BITAR & CO. LTD.	159.689	60,769.25	2,811.490	1,232,518.99	
6. MODERN WOOD TECHNOLOGY	54.521	54,134.23	480.182	396,466.19	
7. BIRIM WOOD COMPLEX	99.607	44,502.16	1,717.758	719,875.53	
8. MACHINED WOOD LTD.	64.273	39,335.08	927.290	557,942.98	
9. WOOD INDUSTRIES LTD.	94.201	34,698.90	1,449.084	526,677.56	
10. SPECIALISED TIMBER PROD	78.569	34,199.62	794.548	437,668.55	
11. FABI TIMBERS LTD.	840.891	28,916.82	1,486.593	321,366.34	
12. GHANA PRIMEWOOD	44.547	25,925.77	656.862	278,007.48	
13. BIBIANI LOGGING & LUMBE	76.768	25,403.95	531.370	180,084.20	
14. INTEX COMPANY LTD.	64.418	19,041.87	164.515	51,376.95	
15. EHWIA WOOD PRODUCTS LTD	60.315	18,697.65	883.863	274,263.54	

EXPORTERS PERFORMANCE - PROCESSED L/MOULDING

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
16. TECNOTIMBER COMPANY LIM	20.416	16,332.80	491.951	253,041.72
17. KUMI & CO. LTD.	19.401	13,389.42	265.167	140,107.26
18. ASUO BOMOSADU TIMBERS	23.360	12,380.80	161.234	91,884.66
19. OMEGA WOOD PROC.	20.850	11,324.90	241.721	126,815.22
20. SAMARTEX TIMB. & PLY.	20.020	9,609.60	283.400	138,547.27
21. MARDEKON AGENCIES LTD.	15.710	9,426.00	15.710	9,426.00
22. COPPON WOOD PROCESSING	17.701	8,673.49	201.972	82,609.69
23. SUHUMA TIMBER CO. LTD.	30.043	8,251.25	166.586	64,088.48
24. NAJA DAVID VENEER	17.141	7,049.93	252.545	93,864.97
25. DALE BROOK CO. LTD.	9.600	3,648.00	181.147	63,695.10
26. CARPO LIMITED			17.857	9,464.21
27. EFEDAN SERVICES LIMITED			7.395	2,958.00
28. K.G. WOOD PROC.			16.351	6,540.40
29. EVANS TIMBER LTD.			311.325	87,171.00
30. PAS TIMBERS LIMITED			18.240	9,120.00
31. PRIMA WOODS LTD.			12.744	3,377.16
32. NORTH STAR F.& WOOD PRO			86.919	50,616.14
33. RAD FOREST PRODUCTS			277.346	152,790.86
34. BIOMASS PRODUCTS LIMITE			17.802	6,192.00
35. DUPAUL WOOD TREATMENT			6.928	9,699.80
36. ESN GROUP LTD.			1.152	498.22
37. J & T WOOD PRODUCTS CO.			18.412	6,348.97
38. DABBOUSI INTERNATIONAL			106.766	18,250.59
39. WOOD PILLAR LIMITED			48.171	10,115.91
	=====	=====	=====	=====
	3,589.053	1,075,834.88	39,508.299	14,800,319.01
	=====	=====	=====	=====

Table:3.1

MOVING SPECIES - PROCESSED L/MOULDING

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. WAWA	2,870.053	699,085.53	30,129.585	9,623,783.14
2. ODUM	97.143	72,407.71	1,080.314	902,320.27
3. NIANGON	84.689	55,667.88	994.412	621,877.38
4. DENYA	110.973	44,972.58	1,536.092	629,620.67
5. KOTO/KYERE	62.716	36,380.45	1,755.143	1,140,609.96
6. CHENCHEN	69.043	23,970.66	788.875	319,688.96
7. HOTROHOTRO/FOTIE	44.330	21,950.55	74.274	35,046.62
8. PAPAO/APA	21.518	21,300.91	309.431	308,251.17
9. DANTA	37.523	18,470.41	87.675	57,401.78
10. ESSA	49.310	17,558.88	429.375	162,959.69
11. SAPELE	18.919	14,378.44	130.907	94,005.07
12. OFRAM	40.732	14,089.85	654.313	264,956.24
13. ALBIZIA	20.026	10,577.11	32.629	17,339.10
14. TEAK	15.710	9,426.00	16.862	9,924.22
15. YAYA	10.400	6,207.18	10.400	6,207.18

MOVING SPECIES - PROCESSED L/MOULDING		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
16. DAHOMA	17.924	5,781.94	29.319	16,779.98	
17. CEIBA	18.044	3,608.80	633.268	140,183.49	
18. UTILE			200.171	140,531.40	
19. EMIRE			134.670	64,281.20	
20. OGEA			7.738	10,343.05	
21. MAHOGANY			30.419	11,836.41	
22. KAKO/EKKI			81.452	31,233.64	
23. MIXED REDWOOD			75.330	32,764.35	
24. KUSIA			139.076	69,015.32	
25. AFRORMOSIA			24.585	32,499.38	
26. MAKORE			8.207	5,334.55	
27. AVODIRE			52.166	22,139.46	
28. ASANFINA			28.243	9,885.05	
29. EDINAM			15.015	9,624.61	
30. CANDOLLEI			2.762	988.80	
31. Waterpuo			10.797	6,154.29	
32. Fotor			4.386	2,500.00	
33. OTIE			0.408	232.56	
	3,589.053	1,075,834.88	39,508.299	14,800,319.01	

Table:3.2

DIRECTION OF TRADE - PROCESSED L/MOULDING		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. FRANCE	2,081.639	437,993.98	17,978.113	5,710,443.31	
2. GERMANY	624.534	233,348.01	7,215.631	2,686,289.44	
3. ITALY	275.477	151,253.33	4,057.782	2,039,350.31	
4. BELGIUM	105.938	45,371.43	2,255.862	795,828.57	
5. SPAIN	123.735	36,954.60	1,410.976	471,219.82	
6. U.K	99.743	31,421.77	1,344.774	888,833.57	
7. CHINA	54.461	19,047.85	547.924	199,027.90	
8. HOLLAND	30.059	18,378.48	599.019	217,970.83	
9. FINLAND	40.343	17,694.71	84.568	40,545.40	
10. GREECE	20.416	16,332.80	175.900	130,854.09	
11. IRELAND	19.593	13,648.62	379.589	327,668.70	
12. TAIWAN	41.278	13,315.48	459.732	155,289.34	
13. AUSTRALIA	18.499	11,055.25	171.917	87,293.04	
14. MALAYSIA	17.608	10,982.97	69.259	46,878.55	
15. DENMARK	20.020	9,609.60	526.889	268,021.11	
16. RUSSIA	15.710	9,426.00	80.582	41,961.14	
17. HONG KONG			322.946	112,453.20	
18. LEBANON			71.002	34,080.96	
19. SOUTH AFRICA			561.303	161,873.14	
20. U.S.A			566.262	151,004.64	
21. ISRAEL			117.086	36,296.66	

DIRECTION OF TRADE - PROCESSED L/MOULDING

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
22. SWEDEN			149.820	75,450.96
23. JAPAN			123.185	55,506.64
24. TURKEY			50.852	24,408.96
25. SOUTH KOREA			2.251	1,238.05
26. INDIA			1.152	498.22
27. POLAND			49.578	14,710.33
28. UTD. ARAB EM.			134.345	25,322.13
	=====	=====	=====	=====
	3,589.053	1,075,834.88	39,508.299	14,800,319.01
	=====	=====	=====	=====

Table:3.3

EXPORTERS PERFORMANCE - ROTARY VENEER

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. AYUM FOREST PRODUCTS LT	841.339	180,526.60	11,812.796	2,805,468.83
2. NAJA DAVID VENEER	788.270	137,345.98	12,441.068	2,625,499.16
3. BIRIM WOOD COMPLEX	502.150	93,140.73	11,298.407	2,612,607.38
4. SUHUMA TIMBER CO. LTD.	286.145	67,567.62	3,827.373	971,090.78
5. WOOD PILLAR LIMITED	259.145	62,757.80	4,432.068	1,057,144.01
6. BRM WOOD PROCESSING CO.	260.492	60,825.05	2,838.369	675,920.86
7. METROSTAR WOOD PROCESSI	223.744	56,720.40	3,484.654	862,263.80
8. GHANA PRIMEWOOD	313.152	56,386.16	5,540.434	1,170,268.85
9. LOGS & LUMBER CO. LTD	221.247	53,995.16	4,703.974	1,487,378.76
10. FARES TIM. PROC.	196.446	45,431.49	2,501.985	563,220.46
11. SAMARTEX TIMB. & PLY.	169.973	45,295.17	2,336.775	614,816.13
12. FOMMA TIMBERS LTD.	107.160	29,822.70	1,512.691	435,086.85
13. HABITAT TIMBER (GH) LTD	123.253	20,458.13	1,322.513	352,560.22
14. ASUO BOMOSADU TIMBERS	48.688	10,605.12	1,069.235	233,610.82
15. HANMAX VEN. & PLY. CO.	38.082	9,710.91	380.344	97,122.78
16. MONDIAL VENEER (GH) LTD	28.639	8,142.71	2,471.240	668,656.35
17. OMEGA WOOD PROC.			2,624.677	586,573.08
18. WESTERN VEN. & LUMBER			289.850	67,310.15
19. TOPTIMBER COMPANY LIMIT			39.439	9,329.66
20. ODA PLYWOOD & VENEER			21.432	5,636.62
	=====	=====	=====	=====
	4,407.925	938,731.73	74,949.324	17,901,565.55
	=====	=====	=====	=====

Table:3.4

MOVING SPECIES -		ROTARY VENEER		
=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. CEIBA	3,883.497	804,495.90	62,122.566	14,170,162.92
2. ESSA	292.851	59,025.50	5,306.453	1,295,075.82
3. OTIE	178.192	59,004.13	4,047.914	1,272,464.73
4. KOTO/KYERE	26.235	11,440.14	733.626	395,288.15
5. OGEA	27.150	4,766.06	329.175	71,654.03
6. CHENCHEN			2,124.117	561,127.60
7. BOMBAX			18.844	5,293.15
8. OHAA			62.000	21,167.54
9. SAPELE			99.291	79,294.35
10. WAWA			51.578	16,453.38
11. OFRAM			32.328	7,947.26
12. ASANFINA			21.432	5,636.62
	=====	=====	=====	=====
	4,407.925	938,731.73	74,949.324	17,901,565.55
	=====	=====	=====	=====

Table:3.5

DIRECTION OF TRADE -		ROTARY VENEER		
=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
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DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.S.A	2,300.005	420,673.82	33,969.787	7,599,453.04
2. ITALY	402.616	97,355.03	10,486.651	2,604,850.72
3. SPAIN	326.056	91,972.00	7,759.007	2,022,410.08
4. GERMANY	276.090	70,852.26	4,697.067	1,253,857.37
5. FRANCE	260.675	62,726.80	1,951.051	561,596.14
6. BELGIUM	239.165	61,832.05	3,500.672	871,304.05
7. SENEGAL	90.806	18,949.49	90.806	18,949.49
8. TUNISIA	75.520	17,747.20	476.309	119,825.65
9. LEBANON	82.972	17,397.35	210.918	47,609.63
10. FINLAND	53.706	14,554.31	631.419	171,114.37
11. EGYPT	82.650	13,418.09	4,138.719	895,867.96
12. DENMARK	32.450	10,708.50	446.825	149,162.09
13. GREECE	42.282	10,175.87	42.282	10,175.87
14. SOUTH AFRICA	38.082	9,710.91	263.068	64,959.47
15. U.K	48.875	8,237.81	95.490	20,829.22
16. SYRIA	40.603	7,040.04	1,854.698	387,590.38
17. NORWAY	15.372	5,380.20	58.758	15,575.91
18. PORTUGAL			1,216.600	304,358.28
19. ROMANIA			635.143	153,150.98
20. CYPRUS			49.596	11,888.16
21. CZECH REPUBLIC			63.788	20,934.84
22. INDIA			1,019.025	221,286.01
23. ISRAEL			341.528	77,333.34
24. RUSSIA			146.083	81,423.72
25. CANADA			724.655	169,023.59
26. HONG KONG			3.891	1,284.03
27. JAPAN			75.488	45,751.16
	=====	=====	=====	=====
	4,407.925	938,731.73	74,949.324	17,901,565.55
	=====	=====	=====	=====

Table:3.6

EXPORTERS PERFORMANCE - (PLYWOOD) OVERLAND

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NAJA DAVID VENEER	2,178.933	523,944.22	12,210.381	3,164,833.81
2. HANMAX VEN. & PLY. CO.	77.381	18,721.21	331.905	99,986.39
3. HABITAT TIMBER (GH) LTD	78.885	13,250.00	254.219	49,014.44
4. FARES TIM. PROC.			262.563	49,863.21
	=====	=====	=====	=====
	2,335.199	555,915.43	13,059.068	3,363,697.85
	=====	=====	=====	=====

Table:3.7

MOVING SPECIES - (PLYWOOD) OVERLAND

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. CHENCHEN	796.787	162,172.50	3,381.075	750,628.91
2. MIXED REDWOOD	592.830	151,277.13	2,775.168	832,733.39
3. CEIBA	598.928	147,672.63	4,347.842	1,105,567.59
4. OFRAM	151.079	41,116.79	696.078	184,546.25
5. ASANFINA	140.564	34,245.07	1,018.699	276,316.07
6. MAHOGANY	55.011	19,431.31	517.398	137,712.60
7. OGEA			51.082	12,215.26
8. KOTO/KYERE			76.623	15,724.37
9. BLACK HYEDUA			195.103	48,253.41
	=====	=====	=====	=====
	2,335.199	555,915.43	13,059.068	3,363,697.85
	=====	=====	=====	=====

Table:3.8

DIRECTION OF TRADE - (PLYWOOD) OVERLAND

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NIGERIA	2,335.199	555,915.43	12,667.715	3,256,631.15
2. BENIN			391.353	107,066.70
	=====	=====	=====	=====
	2,335.199	555,915.43	13,059.068	3,363,697.85
	=====	=====	=====	=====

Table:3.9

EXPORTERS PERFORMANCE - BOULES (AIR DRIED)

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SAMARTEX TIMB. & PLY.	396.869	162,869.54	4,658.446	1,912,676.55
2. G. D. C. LIMITED	114.142	49,081.06	621.414	265,640.27
3. MAXWELL DONKOR & CO. LT	80.521	34,822.43	113.997	49,217.11
4. DUPAUL WOOD TREATMENT	64.679	28,458.76	87.732	33,184.63
5. GHANA PRIMEWOOD	96.172	19,080.46	853.026	172,740.13
6. OTI YEBOAH COM. LTD.	46.572	9,081.54	113.725	22,542.48
7. SUBRI INDUSTRIAL PLANT.	19.991	8,596.13	235.225	98,610.95
8. DALE BROOK CO. LTD.	32.010	5,627.56	149.444	36,130.61
9. ASUO BOMOSADU TIMBERS			48.272	8,688.96
10. AYUM FOREST PRODUCTS LT			110.598	21,772.90
11. ASUO WAM COMP. TIMBERS			312.266	59,593.99
12. NAK TIMBER CO. LTD.			28.683	5,162.94
13. O.T. BROS. CO. LTD.			222.433	42,667.45
14. PEKENDON WOOD PDTS. LTD			230.420	43,779.80
15. RURAL FOREST ENT.			78.497	14,399.20
16. ROSSFORDT SAWMILL WOODS			156.372	29,368.98
17. TRANS SABIN MILLERS			45.432	18,979.04
18. TACTICAL WOOD PRODUCTS			154.674	29,392.98
19. YAWLEX COMPANY LTD.			64.046	12,335.26
20. FRIMABE & SONS CO. LTD.			62.679	11,433.06
21. FRIMWOOD IND. LTD.			23.175	4,171.50
22. MAAP WOOD & ENTERPRISE			24.284	4,613.96
23. SWISS LUMBER CO. LTD.			326.787	99,715.53
24. T. ANDREWS ENT. LTD.			12.120	5,090.40
25. WESTERN HARDWOODS			229.040	98,135.81
26. ISWELL VENTURES CO. LTD			35.345	6,892.28
27. PORTAL LIMITED			183.019	78,226.62
28. UNIVERSAL TRANS LINKS E			83.994	16,378.84
29. WOOD INDUSTRIES LTD.			160.855	36,192.38
30. BRM WOOD PROCESSING CO.			72.876	31,336.68
31. LOGS & LUMBER CO. LTD			42.783	8,984.43
32. INTEX COMPANY LTD.			44.596	20,737.15
33. KOBATA TIMBER LTD.			8.717	3,748.31
	=====	=====	=====	=====
	850.956	317,617.48	9,594.972	3,302,541.18
	=====	=====	=====	=====

Table:4.0

MOVING SPECIES - BOULES (AIR DRIED)

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NIANGON	676.202	283,827.92	6,490.301	2,703,392.15
2. OFRAM	174.754	33,789.56	3,104.671	599,149.03
	=====	=====	=====	=====
	850.956	317,617.48	9,594.972	3,302,541.18
	=====	=====	=====	=====

Table:4.1

DIRECTION OF TRADE - BOULES (AIR DRIED)

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ITALY	418.890	151,961.52	5,986.952	1,910,513.53
2. FRANCE	372.997	147,445.96	2,134.969	775,414.36
3. GERMANY	27.059	12,582.44	1,109.075	492,744.37
4. LEBANON	32.010	5,627.56	32.010	5,627.56
5. HOLLAND			155.884	66,508.74
6. SPAIN			101.273	19,241.87
7. BELGIUM			47.246	20,363.03
8. GREECE			27.563	12,127.72
	=====	=====	=====	=====
	850.956	317,617.48	9,594.972	3,302,541.18
	=====	=====	=====	=====

Table:4.2

EXPORTERS PERFORMANCE - FURNITURE PARTS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SCANSTYLE MIM LTD.	157.791	197,364.16	1,911.737	3,959,015.50
2. DUPAUL WOOD TREATMENT	56.652	27,140.32	201.979	154,265.11
3. E & M TIMBER (GH) LTD.	3.397	8,822.19	32.282	31,354.81
4. PRIMA WOODS LTD.			22.666	16,815.51
5. AYUM FOREST PRODUCTS LT			14.093	24,656.34
	=====	=====	=====	=====
	217.840	233,326.67	2,182.757	4,186,107.27
	=====	=====	=====	=====

Table:4.3

MOVING SPECIES - FURNITURE PARTS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ODUM	112.541	109,465.96	1,090.895	2,408,284.32
2. AFRORMOSIA	24.624	45,914.12	48.593	127,390.63
3. MAHOGANY	18.456	28,664.08	473.981	770,183.20
4. ALBIZIA	31.248	14,845.52	203.983	228,181.44
5. MIXED REDWOOD	2.170	13,320.00	41.762	115,623.77
6. DAHOMA	25.404	12,294.80	36.129	19,328.10
7. EMIRE	3.397	8,822.19	17.234	17,390.43
8. OGEA			48.467	121,212.78
9. TEAK			74.605	144,110.92
10. BLACK HYEDUA			11.639	31,177.27
11. RUBBER WOOD			12.808	11,640.09
12. AKASA			62.548	67,286.52
13. OTIE			7.998	43,161.82
14. DANTA			19.695	32,242.88
15. AVODIRE			32.420	48,893.10
	=====	=====	=====	=====
	217.840	233,326.67	2,182.757	4,186,107.27
	=====	=====	=====	=====

Table:4.4

DIRECTION OF TRADE - FURNITURE PARTS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.K	141.018	142,285.31	1,944.694	3,893,585.45
2. ITALY	49.248	65,426.56	119.810	123,917.95
3. IRELAND	2.170	13,320.00	37.331	99,138.90
4. SPAIN	25.404	12,294.80	36.129	19,328.10
5. FRANCE			22.666	16,815.51
6. GERMANY			6.701	6,533.48
7. HOLLAND			15.426	26,787.88
	=====	=====	=====	=====
	217.840	233,326.67	2,182.757	4,186,107.27
	=====	=====	=====	=====

Table:4.5

EXPORTERS PERFORMANCE - FLOORING

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. MODERN WOOD TECHNOLOGY	79.427	72,733.51	1,338.899	1,083,498.81
2. FABI TIMBERS LTD.	58.221	36,504.36	469.676	340,582.71
3. SCANSTYLE MIM LTD.	23.168	29,549.76	453.203	491,676.09
4. ASUO BOMOSADU TIMBERS	23.171	20,443.95	316.173	276,002.52
5. JOHN BITAR & CO. LTD.	10.104	10,493.71	118.262	91,417.48
6. A. G. TIMBERS LTD.	15.386	9,281.23	167.692	154,917.72
7. TECNOTIMBER COMPANY LIM	8.856	8,271.51	144.645	169,578.65
8. AYUM FOREST PRODUCTS LT			238.519	229,963.61
9. GHANA PRIMEWOOD			237.530	157,250.79
10. PRIMA WOODS LTD.			110.900	52,098.65
11. DUPAUL WOOD TREATMENT			89.715	20,634.45
12. OX-BERGAH ENTERPRISE			10.230	3,601.37
13. ZEALINGS EXPORTS (GH) L			17.042	8,521.00
14. METROSTAR WOOD PROCESSI			5.671	5,347.16
	=====	=====	=====	=====
	218.333	187,278.03	3,718.157	3,085,091.01
	=====	=====	=====	=====

Table:4.6

MOVING SPECIES - FLOORING

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. PAPA0/APA	121.419	113,045.47	1,247.810	1,264,939.40
2. ODUM	64.248	48,968.19	1,813.819	1,288,872.11
3. YAYA	15.386	9,281.23	30.995	23,559.08
4. DANTA	7.560	7,061.04	86.310	94,260.63
5. AKASA	5.832	5,447.09	11.373	9,236.33
6. KUSIA	3.888	3,475.01	3.888	3,475.01
7. ALBIZIA			1.555	1,451.52

MOVING SPECIES - FLOORING		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
8. DENYA			30.025	14,108.06	
9. SAPELE			22.328	19,733.85	
10. UTILE			6.292	5,054.16	
11. AFRORMOSIA			113.505	161,733.82	
12. TEAK			155.336	84,384.88	
13. ESSA			57.939	40,715.36	
14. RUBBER WOOD			89.715	20,634.45	
15. OGEA			16.190	15,177.47	
16. BLACK HYEDUA			14.202	18,174.29	
17. MIXED REDWOOD			10.819	8,761.87	
18. MAHOGANY			6.056	10,818.72	
	218.333	187,278.03	3,718.157	3,085,091.01	

Table:4.7

DIRECTION OF TRADE - FLOORING		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ITALY	202.947	177,996.80	3,293.202	2,764,535.53	
2. AUSTRALIA	15.386	9,281.23	167.692	154,917.72	
3. FRANCE			150.068	92,537.07	
4. RUSSIA			16.512	12,595.32	
5. GERMANY			10.230	3,601.37	
6. TAIWAN			17.042	8,521.00	
7. U.K			61.413	45,865.52	
8. SPAIN			1.998	2,517.48	
	218.333	187,278.03	3,718.157	3,085,091.01	

Table:4.8

EXPORTERS PERFORMANCE - CURLS VENEER		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)	
1. SAMARTEX TIMB. & PLY.	23,159.880	141,275.27	143,836.000	1,087,878.63	
2. AYUM FOREST PRODUCTS LT	9,535.280	30,758.97	133,065.990	596,935.33	
3. PYRAMID VENEER LTD.			165,665.480	1,053,260.92	
4. GHANA PRIMEWOOD			3,434.450	12,466.23	
5. SUHUMA TIMBER CO. LTD.			826.000	1,898.85	
	32,695.160	172,034.24	446,827.920	2,752,439.96	

Table:4.9

MOVING SPECIES - CURLS VENEER		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)	
1. MAHOGANY	32,695.160	172,034.24	429,682.280	2,657,328.61	
2. ASANFINA			157.260	914.01	
3. SAPELE			3,858.630	22,878.41	
4. CANDOLLEI			506.400	2,519.80	
5. GUAREA			437.470	2,977.87	
6. WALNUT/LOVOA			239.870	1,088.06	
7. MAKORE			1,627.870	10,528.15	
8. EDINAM			7,448.700	39,881.21	
9. NIANGON			1,058.280	6,128.91	
10. AVODIRE			652.700	4,276.82	
11. ENTEDUA			107.220	757.92	
12. UTILE			225.240	1,261.34	
13. MIXED REDWOOD			826.000	1,898.85	
	32,695.160	172,034.24	446,827.920	2,752,439.96	

Table:5.0

DIRECTION OF TRADE - CURLS VENEER		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)	
1. GERMANY	23,159.880	141,275.27	66,478.610	432,463.34	
2. AUSTRALIA	9,535.280	30,758.97	14,920.210	53,919.96	
3. U.K			43,711.190	254,293.27	
4. ITALY			45,269.400	152,404.32	
5. SINGAPORE			18,874.810	76,108.11	
6. U.S.A			91,082.220	728,091.19	
7. BELGIUM			63,819.020	397,403.17	
8. FRANCE			101,846.460	655,857.75	
9. EGYPT			826.000	1,898.85	
	32,695.160	172,034.24	446,827.920	2,752,439.96	

Table:5.1

EXPORTERS PERFORMANCE - DOWELS		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. BIRIM WOOD COMPLEX	37.580	16,347.30	430.635	218,953.05	
2. AYUM FOREST PRODUCTS LT	13.258	11,600.75	302.615	204,358.32	
3. SCANSTYLE MIM LTD.	14.217	11,161.42	39.035	30,253.68	
4. MODERN WOOD TECHNOLOGY	7.579	5,994.90	42.365	32,994.21	
5. A. G. TIMBERS LTD.			416.997	234,736.59	
6. JOHN BITAR & CO. LTD.			60.584	40,301.94	

EXPORTERS PERFORMANCE - DOWELS

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
7. HABITAT TIMBER (GH) LTD			28.091	18,276.68	
	72.634	45,104.37	1,320.322	779,874.47	
	=====	=====	=====	=====	=====

Table:5.2

MOVING SPECIES - DOWELS

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. KOTO/KYERE	35.054	28,757.07	666.407	451,099.26	
2. CHENCHEN	37.580	16,347.30	76.548	33,298.38	
3. WAWA			567.240	289,704.44	
4. OFRAM			10.127	5,772.39	
	72.634	45,104.37	1,320.322	779,874.47	
	=====	=====	=====	=====	=====

Table:5.3

DIRECTION OF TRADE - DOWELS

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. SPAIN	20.837	17,595.65	291.850	219,930.25	
2. GERMANY	37.580	16,347.30	310.816	148,949.54	
3. GREECE	14.217	11,161.42	39.035	30,253.68	
4. DENMARK			70.457	39,795.89	
5. ITALY			149.877	85,447.79	
6. MALAYSIA			13.729	11,028.28	
7. FRANCE			341.524	186,077.42	
8. U.K			103.034	58,391.62	
	72.634	45,104.37	1,320.322	779,874.47	
	=====	=====	=====	=====	=====

Table:5.4

EXPORTERS PERFORMANCE - BOULES (KILN DRIED)

=====		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. INTEX COMPANY LTD.	54.051	25,755.22	495.221	161,291.01	
2. SAMARTEX TIMB. & PLY.	31.749	15,557.01	503.073	244,619.44	
3. RAD FOREST PRODUCTS			35.263	16,677.64	
4. ASUO WAM COMP. TIMBERS			32.789	5,880.97	
	85.800	41,312.23	1,066.346	428,469.06	
	=====	=====	=====	=====	=====

Table:5.5

MOVING SPECIES - BOULES (KILN DRIED)		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. NIANGON	72.038	37,917.41	565.333	279,511.91	
2. OFRAM	13.762	3,394.82	398.121	95,083.56	
3. KOTO/KYERE			35.263	16,677.64	
4. MAKORE			67.629	37,195.95	
	85.800	41,312.23	1,066.346	428,469.06	

Table:5.6

DIRECTION OF TRADE - BOULES (KILN DRIED)		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. GERMANY	54.051	25,755.22	530.484	177,968.65	
2. ITALY	31.749	15,557.01	468.233	213,304.46	
3. U.S.A			67.629	37,195.95	
	85.800	41,312.23	1,066.346	428,469.06	

Table:5.7

EXPORTERS PERFORMANCE - BROOMSTICKS		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. BIRIM WOOD COMPLEX	35.774	19,525.72	35.774	19,525.72	
2. AYUM FOREST PRODUCTS LT			19.312	8,980.08	
	35.774	19,525.72	55.086	28,505.80	

Table:5.8

MOVING SPECIES - BROOMSTICKS		<----- DEC2003 ----->		CUMULATIVE:JAN. - DEC2003	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ESSA	35.774	19,525.72	35.774	19,525.72	
2. WAWA			19.312	8,980.08	
	35.774	19,525.72	55.086	28,505.80	

Table:5.9

DIRECTION OF TRADE - BROOMSTICKS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. GERMANY	35.774	19,525.72	35.774	19,525.72
2. ITALY			19.312	8,980.08
	=====	=====	=====	=====
	35.774	19,525.72	55.086	28,505.80
	=====	=====	=====	=====

Table:6.0

EXPORTERS PERFORMANCE - LAYONS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. GHANA VENEER PROCESSING	19.921	17,567.18	109.703	127,214.63
2. HABITAT TIMBER (GH) LTD			24.656	36,161.96
	=====	=====	=====	=====
	19.921	17,567.18	134.359	163,376.59
	=====	=====	=====	=====

Table:6.1

MOVING SPECIES - LAYONS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. MIXED REDWOOD	19.921	17,567.18	32.593	28,781.26
2. CHENCHEN			30.849	41,904.00
3. ASANFINA			47.238	60,927.39
4. MAHOGANY			23.679	31,763.94
	=====	=====	=====	=====
	19.921	17,567.18	134.359	163,376.59
	=====	=====	=====	=====

Table:6.2

DIRECTION OF TRADE - LAYONS

=====				
<----- DEC2003 ----->				
CUMULATIVE:JAN. - DEC2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.K	19.921	17,567.18	38.786	34,523.30
2. U.S.A			61.883	81,435.66
3. AUSTRALIA			33.690	47,417.63
	=====	=====	=====	=====
	19.921	17,567.18	134.359	163,376.59
	=====	=====	=====	=====

SUPPLEMENTARY

EXPORTERS PERFORMANCE - SLEEPERS

=====				
<----- OCT2003 ----->			CUMULATIVE:JAN. - OCT2003	
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. JOHN BITAR & CO. LTD.	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====
	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====

MOVING SPECIES - SLEEPERS

=====				
<----- OCT2003 ----->			CUMULATIVE:JAN. - OCT2003	
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. KAKO/EKKI	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====
	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====

DIRECTION OF TRADE - SLEEPERS

=====				
<----- OCT2003 ----->			CUMULATIVE:JAN. - OCT2003	
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SYRIA	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====
	425.020	152,827.00	425.020	152,827.00
	=====	=====	=====	=====

EXPORTERS PERFORMANCE - PROFILE BOARDS

=====				
<----- OCT2003 ----->			CUMULATIVE:JAN. - OCT2003	
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. MODERN WOOD TECHNOLOGY	37.647	13,802.48	131.773	61,818.26
2. INTEX COMPANY LTD.			0.792	308.88
3. JOHN BITAR & CO. LTD.			2.912	244.55
4. BIRIM WOOD COMPLEX			17.414	9,925.98
	=====	=====	=====	=====
	37.647	13,802.48	152.891	72,297.67
	=====	=====	=====	=====

MOVING SPECIES - PROFILE BOARDS

=====				
<----- OCT2003 ----->			CUMULATIVE:JAN. - OCT2003	
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. WAWA	37.647	13,802.48	114.871	51,256.13
2. PAPA0/APA			0.641	820.48

3. AKASA		0.292	316.82
4. ODUM		0.375	536.25
5. KAKO/EKKI		0.792	308.88
6. CHENCHEN		33.008	18,814.56

MOVING SPECIES - PROFILE BOARDS

=====				
<----- OCT2003 ----->				
CUMULATIVE:JAN. - OCT2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
7. KOTO/KYERE			2.912	244.55
	37.647	13,802.48	152.891	72,297.67
	=====	=====	=====	=====

DIRECTION OF TRADE - PROFILE BOARDS

=====				
<----- OCT2003 ----->				
CUMULATIVE:JAN. - OCT2003				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ITALY	37.647	13,802.48	116.179	52,929.68
2. GERMANY			36.712	19,367.99
	37.647	13,802.48	152.891	72,297.67
	=====	=====	=====	=====

EXPORTERS PERFORMANCE - CURLS BOARD

=====				
<----- NOV2003 ----->				
CUMULATIVE:JAN. - NOV2003				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SAMARTEX TIMB. & PLY.	1.332	999.00	11.995	8,918.39
2. PYRAMID VENEER LTD.			55.514	4,827.30
	1.332	999.00	67.509	13,745.69
	=====	=====	=====	=====

MOVING SPECIES - CURLS BOARD

=====				
<----- NOV2003 ----->				
CUMULATIVE:JAN. - NOV2003				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. MAHOGANY	1.332	999.00	67.509	13,745.69
	1.332	999.00	67.509	13,745.69
	=====	=====	=====	=====

DIRECTION OF TRADE - CURLS BOARD

=====

<----- NOV2003 ----->

CUMULATIVE:JAN. - NOV2003

=====

DESTINATION =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
1. GERMANY	1.332	999.00	2.664	1,998.00
2. U.S.A			9.331	6,920.39
3. IRELAND			55.514	4,827.30
	=====	=====	=====	=====
	1.332	999.00	67.509	13,745.69
	=====	=====	=====	=====

Table:6.3

LEADING MOVING SPECIES BY WOOD PRODUCTS JAN- DEC 2002/JAN – DEC 2003

PRODUCT	JAN- DEC 2002				JAN-DEC 2003			
	SPECIES	VOL (M3)	VAL (Euro)	AV. UNIT	SPECIES	VOL(M3)	VAL (Euro)	AV. UNIT
				PRICE				PRICE
LUMBER (KD)	WAWA	74,408	20,321,412	273	WAWA	73,979	20,135,933	272
LUMBER (AD)	TEAK	30,193	14,776,733	489	TEAK	18,640	8,351,940	448
LUMBER (OVERLAND)	OFRAM	22	2,229	101	-	-	-	-
SLICED VENEER	ASANFINA	18,852	17,375,598	922	ASANFINA	13,494	11,846,161	878
ROTARY VENEER	CEIBA	66,409	15,466,337	233	CEIBA	58,239	13,365,667	229
CURLS VENEER	MAHOGANY	356	3,516,212	9,877	MAHOGANY	301	2,657,329	8,828
PLYWOOD	CEIBA	60,720	14,235,391	234	CEIBA	62,123	14,170,163	228
PLYWOOD(O'LAND)	-	-	-	-	CEIBA	4,348	1,105,568	254
PAQUET/ FLOORING	PAPAO/APA	1,116	1,132,096	1,014	ODUM	1,814	1,289,872	711
MOULDINGS	WAWA	43,257	14,154,424	327	WAWA	30,130	9,623,783	319
FURNITURE PARTS	ODUM	1,707	5,074,651	2,973	ODUM	1,091	2,408,284	2,207
BOULES (AD)	NIANGON	5,077	2,078,881	409	NIANGON	6,490	2,703,392	417
BOULES (KD)	NIANGON	827	387,882	469	NIANGON	565	279,512	495
PROFILE BOARDS	WAWA	255	108,656	426	WAWA	115	51,256	446
DOWELS	KOTO/KYERE	659	434,685	660	KOTO/KYERE	666	451,099	677
BROOMSTICKS	WAWA	19	8,980	473	ESSA	36	19,526	542
LAYONS	MRW	65	61,491	946	ASANFINA	47	60,927	1,296
SLEEPERS	KAKO/EKKI	98	29,451	301	KAKO/EKKI	425	152,827	360
FLUSH DOORS	SAPELE	10	6,245	625	-	-	-	-
CURLS BOARD	MAHOGANY	-	-	-	MAHOGANY	68	13,746	202

Table 6.4

Leading Importing Countries by Wood Products: Jan- Dec 2002/Jan- Dec 2003

Products	Jan- Dec 2002				Jan- Dec 2003			
	Country	Vol (m3)	Val (Euro)	Unit price	Country	Vol(m3)	Val (Euro)	Unit Price
Lumber (Kd)	Germany	27,212	8,290,930	305	Germany	26,196	8,030,499	307
Lumber (Ad)	India	26,110	12,436,255	476	India	14,608	5,771,653	398
Lumber (Overland)	Senegal	39	3,771	97	-	-	-	-
Sliced Veneer	Italy	13,992	12,667,698	905	Italy	10,712	9,642,880	902
Rotary Veneer	U. S. A.	46,154	11,659,324	253	U. S. A.	33,970	7,599,453	227
Curls Veneer	France	134	1,429,871	10,671	U.S.A	64	728,091	11,376
Layons	U.K	77	78,949	1,025	U.S.A	61	81,436	1,335
Plywood	U.S.A	33,799	7,662,632	227	U.S.A	26,511	5,854,924	224
Plywood (Overland)	-	-	-	-	Nigeria	12,668	3,256,631	261
P/Flooring	Italy	2,846	2,463,,286	866	Italy	3,293	2,764,536	837
Mouldings	France	22,198	7,432,132	335	France	17,978	5,710,443	332
Furniture Parts	U. K.	2,599	6,501,961	2,502	U. K.	1,945	3,893,585	2,079
Boules (Ad)	Italy	6,646	1,881,998	283	Italy	5,987	1,910,514	316
Boules (Kd)	Italy	841	364,014	433	Italy	468	213,304	454
Profile Boards	Italy	340	153,976	453	Italy	116	52,930	456
Dowels	Germany	468	224,575	480	Spain	292	219,930	747
Broomsticks	Italy	19	8,980	473	Germany	36	19,526	473
Flush Doors	Italy	19	13,862	730	-	-	-	-
Sleepers	Holland	59	18,542	314	Syria	425	152,827	360
Curls Board	-	-	-	-	U.S.A	9	6,920	769

Table 6.5

Product	Jan- Dec 2002		Average	Jan-Dec 2003		Average
	Vol (m3)	Val (Euro)	Unit Price	Vol (m3)	Val (Euro)	Unit Price
Lumber (Kiln Dried)	116,977	42,843,374	366	118,400	41,793,491	353
Lumber (Air Dried)	90,352	32,433,873	359	80,512	26,639,112	331
Lumber(Overland)	44	5,816	132	-	-	-
Sliced Veneer	34,295	30,513,585	890	32,314	27,152,458	840
Rotary Veneer	81,938	20,690,263	253	74,949	17,901,566	239
Curls Veneer	370	3,644,106	9,849	313	2,752,440	8,794
Layons	131	156,585	1,195	134	163,377	1,219
Boules (Air Dried)	9,382	2,876,237	307	9,595	3,302,541	344
Boules (Kiln Dried)	1,120	457,486	408	1,066	428,469	402
Plywood	75,194	18,517,395	246	66,615	16,376,864	246
Plywood (Overland)	-	-	-	13,059	3,363,698	258
Mouldings	54,471	20,271,496	372	39,508	14,800,319	375
P/Flooring	3,449	2,947,791	855	3,718	3,085,091	830
Furniture Parts	2,880	6,972,421	2,421	2,183	4,186,207	1,918
Profile Boards	425	248,079	584	153	72,298	473
Dowels	1,263	735,036	582	1,320	779,874	591
Broomsticks	19	8,980	473	55	28,506	518
Sleepers	98	29,451	301	425	152,827	360
Flush Doors	19	13,862	730			
Curls Board				68	13,746	202
Total	472,427	183,365,836	388	444,388	162,992,783	367

Table 6.6

Wood Product Classification

Category	Jan- Dec	2002	Jan- Dec	2003
	Volume(m3)	Value(Euro)	Volume(m3)	Value(Euro)
Primary	-	-	-	-
Secondary				
Lumber(KD)	116,977	42,843,374	118,400	41,793,491
Lumber(AD)	90,352	32,433,873	80,512	26,639,112
Lumber (Overland)	44	5,816	-	-
Plywood (Overland)	-	-	13,059	3,363,698
Curls Board	-	-	68	13,746
Veneers	116,734	55,004,539	107,710	47,969,840
Boules (AD+KD)	10,502	3,333,723	10,661	3,731,010
Plywood	75,194	18,517,395	66,615	16,376,864
Sleepers	98	29,451	425	152,827
Tertiary				
Furniture Parts	2,880	6,972,421	2,183	4,186,107
Profile Boards	425	248,079	153	72,298
Mouldings	54,471	20,271,496	39,508	14,800,319
Dowels	1,263	735,036	1,320	779,874
Broomsticks	19	8,980	55	28,506
Flush Doors	19	13,862		
P/Floorings	3,449	2,947,791	3,718	3,085,091
Total	472,427	183,365,836	444,388	162,992,783

Selected Information for Private Study

THE PROSPECTIVE TIMBER EXPORTER A CONTEMPORARY VIEW POINT

Any good business entity must of necessity be registered with the Registrar of Business. This is the first and basic registration for any establishment. The Timber Exporter then goes through other forms of registration with state institutions that are related mainly with export. These institutions are:

TIDD: Timber Industry Development Division of the Forestry Commission

GSC : Ghana Shippers Council

GEPC : Ghana Export Promotion Council

A certificate renewable annually is issued by the aforementioned agencies respectively. In the case of TIDD a certificate of registration is only issued after having certified itself of certain documents such as Current Tax Clearance Certificate

- Certificate to commence business
- Copy of regulations of the company
- Certificate of incorporation and to some extent
- VAT certificate of registration

Since the principal reasons are the export of timber and other timber products, the prospective exporter is enjoined to comply with rules and any other instructions or directives that may be issued by the sector ministry, the Forestry Commission and especially the TIDD.

The export of timber and its products are through three outlets. Export is effected either by land (generally referred to as overland export), by air or by sea.

Of the three outlets, the bulk of timber products are exported by sea. It is worthy to note that before any export is done, one must possess a contract for the production and supply of some specified wood product (s). This contract however becomes valid only upon the approval of the TIDD which is empowered by law to do so.

The role of TIDD here is to ensure fairness to both parties to the contract as well as sustain and promote Ghana's image as far as the export of wood products are concerned. In effect TIDD tries to enforce government policies and programme on export of wood products. The international sale of wood products entails a number of export procedures. These procedures are the documentation of the (wood) goods intended to be exported. The documents, which are in two parts, must of necessity conform to the terms of delivery and the terms of payments on the contract of sale. The terms of delivery involves the processing of documents to get the goods to the buyer by a named means of carrier such as truck or rail, in the case of overland export, or by air, sea or inland waterway to a named port of destination. The goods are exported to the buyer on special trade terms, some of which are F.O.R (free on rail), F.O.T (Free on truck), F.O.B (Free On Board), C and F (Cost and Freight) among other trade terms. The terms of payment are the procedures for making payment as well as the means of effecting payment. There are various methods of securing payment. Payment can be obtained by:

Documentary credit: using letters of credit

Documentary collection: using accepted bill of exchange or sight credit

Open account: payment after delivery of wood products

Cash payment: payment when wood products are ready for delivery

Shipment on consignment: payment after wood products have been sold.

In all these dealings the prospective timber exporter is entreated to be guided by these procedures in international trade. It is also important to know about what pertains in our country as far as exports are concerned. Information can therefore be sought from state institutions that are directly related to export in order to avoid as much as possible problems that can delay shipment or payment.

Letter of Credit

A letter of credit is a conditional payment mechanism. It is a document issued by a bank to a seller on the instructions of a buyer. It authorizes the seller to receive from the bank a specified sum of money under the terms stipulated in the letter of credit. The terms usually require the seller to present documents such as the commercial invoice, a clean bill of lading, and insurance policy to the bank within a specified time.

payment, the bank verifies that the documents submitted by the seller meet the requirements of the letter of credit. If there is a discrepancy between the documents required and those submitted, the discrepancy must be *cured* before payment is made. Full compliance with the letter of credit is mandatory. A letter of credit may authorize immediate payment upon presentation of documents (called an *at sight* letter of credit) or future payment at some agreed-upon date (called a *time or date* letter of credit).

Types of letters of credit

Revocable: A revocable letter of credit can be altered by the buyer after it has been issued by the buyer's bank

Irrevocable : An irrevocable letter of credit cannot be altered or canceled without an agreement between the buyer and the seller.

Confirmed: A confirmed letter of credit is a letter of credit whose validity has been confirmed by the seller's bank. With a confirmed letter of credit, the seller is assured of payment by his bank even if the buyer or the buyer's bank defaults.

Confirmed Irrevocable Letter of Credit: A letter of credit that is both confirmed and irrevocable cannot be altered or canceled without the consent of the seller. The seller is assured that he will receive payment, if not from the buyer's bank then from his own. This option gives the seller maximum protection. We examine the typical steps involved in making payment by a confirmed irrevocable letter of credit. To simplify the exposition, we assume that the buyer(importer) is in U.S.A and the seller (exporter) in Ghana.

1. In accordance with the terms of the sales contract, the buyer in U.S.A applies to a bank to issue a letter to be confirmed by a Ghanaian bank.
2. The buyer's bank prepares an irrevocable letter of credit, including instructions to the exporter concerning shipment, and sends the letter of credit to a Ghanaian bank, requesting confirmation.
3. The confirming bank in Ghana adds its obligations and forwards the confirmed credit to the exporter.
4. The exporter reviews all conditions in the letter of credit, prepares the shipment, and arranges with a freight forwarder to deliver the goods to the specified destination.
5. When the goods are loaded, the forwarder completes the necessary documents and gives them to the exporter. The exporter presents these documents along with the letter of credit to the confirming bank.
6. The confirming bank reviews the documents. If they are in order, the bank pays the exporter and mails the documents to the buyer's bank for review.
7. The buyer's bank reviews the documents. if they conform, it debits the buyer's account, and gives the documents to the buyer to claim the goods.

Export Documentation

Some useful advice

Documentation is fundamental to international trade as a means of establishing title to goods and services, as well as facilitating the smooth transfer of funds and the provision of agreed credit. It is such an important element in the export trade that it deserves more attention and care than is accorded it by many of our exporters. In fact some of the documentation is too poorly done and has cost exporters huge losses that are avoidable.

Trade and trade finance (Letter of credit) documentation is varied, extensive and can be complex. As payment in trade finance transactions is generally made against documents, there is always a possibility of fraudulent documents being submitted and passed as being in order. The banks and other relevant bodies therefore always carefully examine documents. The key documents which exporters, importers and banks are likely to encounter are the following:

Invoices: An invoice provides written evidence of a contract to supply goods. It describes the goods, quality and quantity, the currency, unit prices, payment terms and any shipping marks. The invoice is usually made out on the exporter's headed paper or a specially printed document, and must include the customer's name, address and order reference. Invoices come in five basic types: pro forma, commercial, legalized, consular and certified. For our purposes the commercial invoice is explained further.

The commercial invoice is a key export document. Customs requirements are important and the invoice must be in the correct form to avoid incurring overseas warehousing costs while documents are dispatched. The invoice describes the consignment in conformity with the contract. It will name the carrying vessels or other mode of transport together with any shipping marks or numbers, and will stipulate currency, payment terms, price and price base e.g. FOB Tema or Takoradi. In addition details of the origin of goods, separate freight and insurance and any agent's commission may be included.

Transport Documents

Among the many documents required are those, which provide evidence of loading, dispatch, carrying or taking charge of goods. They must be correct to avoid payment delays. It is essential that a well-trained official be responsible for coordinating and checking all transport documents.

Bills Of Lading: The most important transport document is the bill of lading (B/L), which acts as a receipt for the goods, provides evidence of shipment, and also acts as a document of title to the goods. It is signed by the person (or his agent) who contracts to carry the goods and states the terms under which he does so. A B/L is usually completed in triplicate 'full set', any one of which can be used to acquire the goods shipped. There are a large number of types of bill of lading, including marine, received for shipment, clean, onboard, claused, direct, dirty, negotiable, order, stale, transshipment, combined, blank, liner and omnibus. They all have different purposes involving varied procedures.

The marine B/L shows the shipping company, the vessel name, the date and place of shipment, the destined port, shipping marks and describes the goods. The bill will stipulate either 'freight paid' or 'freight payable at destination'.

Sometimes sea transport is combined with another form of freighting and through B/L can be issued to cover all stages of the journey, although contractually the exporter may be dealing with more than one carrier. Similarly, a transshipment B/L is required if the goods are transferred from one ship to another en route. The changeover port and the name of the second ship will also be included in the bill.

Some descriptions applied to bills of lading are:

Blank: no consignee is named, the good being delivered to bearer (this is bad and risky).

Claused: endorsed by ship owner if the goods do not conform with those detailed on the bill, e.g. damaged or packages missing.

Clean: devoid of clauses that show a defect in packaging or condition of goods.

Liner: consignments shipped by vessels that ply regular routes on strict schedules, which enjoy special freight rates and berthing arrangements.

Order: the consignee box is completed with 'order' when the shipper has to endorse it on the reverse.

If the exporter finds out that his customer has become insolvent, he, can, by right, stop the goods in transit even if the importer has received the bill of lading. However, if the bill has been transferred to a third party, the exporter loses the right.

Other Export Documents

It is very important for the exporter to ensure that all the export documents are consistent with each other if presented under a letter of credit. For various reasons the following documents may be required by importers.

Certificate of origin

This document provides evidence of the country of origin, or countries of origin for mixed goods, of items exported. It can either be issued by a Chamber of Commerce, which will charge a fee, or where permitted it can be written out and signed by the exporter. It is required by Customs authorities in some countries to calculate import duty, or in some cases to ensure the goods are not from a prohibited country. Details shown on this document include name and address of buyer and beneficiary, the value of the goods described, and any shipping marks or reference numbers.

Movement Certificate/EUR

This certificate is mostly used in preferential trade between the European Economic Community and the ACP states and is issued by a Chamber of Commerce.

Phytosanitary Certificates

Primarily for agricultural produce, such a certificate may be required to show that goods are not *diseased, infested or infected*. The department of agriculture in the exporting country would issue it. In terms of timber export products, this certificate is issued by the department of Timber Inspection of the Timber Industry Development Division (TIDD), (Forestry Commission).

The following documents may also be required by a letter of credit and it is up to the exporter to provide these and all others properly i.e pre- shipment inspection certificates.

These include:

Certificate of Confirmation of freshness, quality, quantity, species, weight and measurement in accordance with ATIBT/ Ghana grading Rules. This certificate is signed by Timber Inspection Department of (TIDD), (Forestry Commission).

Certificate Of Products From Sustained Yield Management: This certificate is issued by the Forestry Services Division (FSD), (Forestry Commission). It confirms that all Ghanaian Tropical Hardwood supplied by the exporter to the Importer come from the forest resources which are being managed to ensure a sustained yield of timber and other forest products in perpetuity and to arrest forest depletion and environmental degradation.

Any conditions unacceptable to the exporter must be clarified with the bank and if necessary, an amendment obtained from the issuing bank will be well examined before the proposed date of shipment. If documents are dishonoured because of errors in preparation, or lateness, the advising bank will seek clarification from the issuing bank. In an attempt to facilitate payment other action include:

Correcting the documents if possible; paying bank-seeking authorization to pay from the issuing bank, despite inconsistencies or discrepancies, the paying bank settling under indemnity or reserve; as a last resort, the documents can be sent to the issuing bank for collection.

.It is important to stress at this point that the complex subject of dishonour is one all parties should be familiar with before setting out.

Most documentary transactions end in satisfactory payment. However, it should be noted that discrepant documents give the buyer a perfectly valid reason to refuse payment. If the importer finds fault with the goods, or simply does not want them, he may scrutinise the document very closely to find errors in them and demand his money back.

In such cases banks are defenceless because they have paid against documents, which do not agree with L/C. Banks are therefore very reluctant to make payments in such cases until they have approval from the applicant. Some of the most frequent discrepancies are: Credit has expired, Shipment is late, Part shipment is made and not allowed by the credit, Claused bill of lading indicating there is something wrong with the goods or packing, Mark and numbers differ between documents, Not enough copies of documents, Typing errors or misspelling, Signatures have been omitted, Description of goods differs from credit insurance and Cover is not sufficient. The point to note here is that exporters have to pay for these discrepancies each time they occur. The frequency with which they occur in the case of our exporters means that on an annual basis many exporters lose money unnecessarily. A little more care exercised in the preparation of document will go a long way to reduce these costs.